STATE OF FLORIDA FLORIDA HOUSING FINANCE CORPORATION

Magnolia Terrace Housing Partners, Ltd. Petitioner,	THANGE TO A SECOND	
VS.	Application No. 2002:085C	
Florida Housing Finance Corp., Respondent.	PORATION	

PETITION FOR FORMAL ADMINISTRATIVE HEARING PURSUANT TO SECTIONS 120.569 AND 120. 57(1), FLORIDA STATUTES

Petitioner, Magnolia Terrace Housing Partners, Ltd. ("Magnolia Terrace"), by and through its undersigned counsel, hereby files this <u>Petition for Formal Administrative</u> <u>Hearing Pursuant to Sections 120.569 and 120.57(1), Florida Statutes</u>, and in support thereof, states the following:

- 1. Petitioner, Magnolia Terrace, is a Florida limited partnership in the business of developing multi-family residential housing in Florida. Magnolia Terrace's office is located at 1006 Beckstrom Drive, Oviedo, FL 32765, telephone (407)365-9587.
- 2. Respondent is the Florida Housing Finance Corporation, 227 North Bronough Street, Suite 5000, Tallahassee, FL 32301-1329, telephone (850) 488-4197 ("FHFC"). This Petition concerns the funding awards for the 2002 Universal Application funding cycle.
- 3. Petitioner's attorneys in this matter are Jon C. Moyle, Jr., Esq., and Cathy M. Sellers, Esq., Moyle Flanigan Katz Raymond & Sheehan, P.A., 118 North Gadsden Street, Tallahassee, FL 32301, telephone (850) 681-3828. All papers to be served in this

proceeding are to be directed to Mr. Moyle and Ms. Sellers at the above-listed address.

4. Magnolia Terrace received notice of the FHFC's decision regarding the funding awards for the 2002 through the 2002 Universal Scoring Summary, which was attached to a memorandum from Kerrey Carpenter, dated July 22, 2002, entitled "Final Scores and Notice of Rights."

Statement of Magnolia Terrace' Substantial Interests in this Proceeding

- Universal Application cycle funding award determinations. Magnolia Terrace is a developer of affordable housing in Florida that submitted a Universal Application for the 2002 funding cycle, seeking funding for a 160-unit garden apartments development to be located in Bushnell, Florida. Magnolia Terrace's Application was competitively scored against other applications also seeking funding from the 2002 Universal Application cycle. Under the FHFC's Final Scores dated July 30, 2002 (attached as Exhibit A), Magnolia Terrace's Application received a score of 71 points, which would be sufficient for Magnolia Terrace to receive funding from the FHFC for the 2002 Universal Application Cycle.
 - 6. However, the FHFC erroneously determined that Magnolia Terrace did not meet the threshold application requirement, as set forth in Part V, Section E and Exhibits 49 and 50 of the 2002 Universal Application, that the construction loan financial commitment be firm, rather than conditional, because the construction loan commitment letter does not state an interest rate. Specifically, in its final evaluation of the applications following submittal of Cures, the FHFC determined that the Bank of America construction loan commitment letter dated May 25, 2002, which was submitted by

Magnolia Terrace as part of its Cure, was not "firm" because it did not state an interest rate. However, as discussed in detail paragraph 10 below, this determination is incorrect. As a result of the FHFC's erroneous determination in this regard, Magnolia Terrace was determined ineligible to receive funding for the 2002 Universal Application Cycle.

- The FHFC's incorrect evaluation of Magnolia Terrace's Application under the FHFC's Selection Criteria in Section 67-48, Florida Administrative Code (F.A.C.), and the requirements of the 2002 Universal Application have negatively affected Magnolia Terrace's competitive position in the 2002 Universal Application cycle, thereby causing Magnolia Terrace to suffer a direct, immediate injury-in-fact to its substantial interests. Accordingly, Magnolia Terrace clearly has standing under Agrico Chemical Co. v. Dept. of Environmental Regulation, 406 So. 2d 478 (Fla. 2d DCA 1981), to challenge its final score in this proceeding.
- 8. Further, because Magnolia Terrace is an "Applicant" for the 2002 Universal Application cycle funding within the meaning of Chapter 67-48.002, F.A.C., Magnolia Terrace is a "party" pursuant to Section 120.52(12), F.S., and thus is entitled by Sections 120.569 and 120.57, F.S., and by FHFC Rule to a hearing under Sections 120.569 and 120.57(1), F.S., concerning Magnolia Terrace's eligibility to receive funding by FHFC for the 2002 Universal Application Cycle.

Disputed Issues of Material Fact

- 9. The following are disputed issues of material fact in this proceeding:
- (a) Whether the Bank of America loan commitment provided by Magnolia Terrace as required by Part V, Section E and in Exhibit 49, together with the

GMAC Commitment provided in Exhibit 50 of the 2002 Universal Application, constitutes a firm commitment?

- (b) Whether the Bank of America loan commitment provided by Magnolia Terrace in Exhibits 49, together with the GMAC Commitment in Exhibit 50 of the 2002 Universal Application, should be determined by the FHFC to meet the threshold requirement for provision of a firm financing commitment?
- (c) Whether, when the Bank of America loan commitment provided in Exhibit 49 and the GMAC Commitment provided in Exhibit 50 of the 2002 Universal Application are determined to constitute a firm financing commitment, Magnolia Terrace is entitled to receive funding for the 2002 Universal Application Cycle?

Statement of Facts Entitling Magnolia Terrace to Relief

- 10. In addition to the facts alleged in paragraphs 5 through 7 above, Magnolia Terrace further alleges the following facts that entitle it to relief in this proceeding:
- (a) Magnolia Terrace submitted a construction loan commitment letter from Bank of America in Exhibit 49, and a permanent loan commitment letter from GMAC Commercial Mortgage in Exhibit 50 of its Application. As discussed herein, together these two financing commitment letters constitute a firm financing commitment for Magnolia Terrace development.
- (b) Specifically, GMAC's permanent mortgage loan for Magnolia Terrace (see Exhibit 50 to the Application, and see the Revised GMAC Letter dated June 24, 2002, attached hereto as Exhibit B) is made through Fannie Mae's Delegated Underwriting and Servicing Program. Pursuant to these commitment letters, Fannie Mae

will advance construction/permanent funding at closing to the construction lender, Bank of America, which will issue a Letter of Credit for the full amount of the construction loan in favor of Fannie Mae plus 45 days of interest at the interest rate set forth in the GMAC Commitment. Even though Fannie Mae will fund the construction loan, it does not take liability during the construction phase and it will rely on the Letter of Credit supplied by Bank of America during the build out phase as security. Once the project is constructed and obtains certain minimal occupancy and rent levels, the Letter of Credit will be returned to Bank of America and Fannie Mae will remain as the permanent lender. Thus, while Bank of America is the construction lender, it does not technically fund the loan, but, instead, Fannie Mae funds the loan to Bank of America, which secures it with a Letter of Credit. The interest rate applicable to the loans for Magnolia Terrace is that stated in the GMAC Commitment. (See Exhibit A to attached GMAC letter, attached hereto as Exhibit B).

- (c) Because of the structuring described above, the Bank of America Commitment is for the delivery of a Letter of Credit to secure the construction loan funds from Fannie Mae and is therefore not required to have an interest rate in order to be firm. This is because the Bank of America Commitment, taken together with the GMAC Commitment, which contains and interest rate, constitutes a firm commitment for a construction loan. For these reasons, it should be considered as firm by the FHFC.
- (d) Accordingly, Magnolia Terrace has satisfied the threshold requirement with respect to providing firm project financing, and thus is entitled to receive funding for the 2002 Universal Application Cycle.

Rules and Statutes Entitling Magnolia Terrace to Relief

11. The rules and statutes that entitle Magnolia Terrace to relief in this proceeding are Sections 120.569 and 120.57(1), F.S., Part V of Section 420, F.S., Chapter 67-48, F.A.C., and Part V, Section E and Exhibits 49 and 50 of the 2002 Universal Application, adopted by FHFC rule.

Relief Requested

WHEREFORE, Petitioner, Magnolia Terrace at St. Johns, Ltd., respectfully requests the FHFC to grant its request for a formal administrative hearing pursuant to Sections 120.569 and 120.57(1), F.S., and to forward this Petition to the Division of Administrative Hearings for assignment of an Administrative Law Judge and conduct of a formal administrative hearing; to determine the financing commitment provided by Magnolia Terrace is "firm;" to determine that Magnolia Terrace meets the threshold requirement of providing a firm financial commitment; and to grant funding to Magnolia Terrace for the 2002 Universal Application Cycle.

Filed this 13th day of August, 2002.

Jon C. Moyle, Jr.

Florida Bar No. 0727016

Cathy M. Sellers

Florida Bar No. 0784958

Moyle Flanigan Katz Raymond & Sheehan, P.A.

118 North Gadsden Street

Tallahassee, FL 32301

Telephone (850) 681-3828

Telefax (850) 681-8788

Attorneys for Magnolia Terrace Housing Partners, Ltd.

Final Stage Sorted by File Number

2002-0345	2002-03385		2002-03285	2002-0315	2002-03088	2002-0295	2002-2002	200	2002-027C	2002-026CS	2002-025C	2002-024C	2002-023C	2002-022CS	2002-021C	2002-02003	2002-019-03	20201000	2002-018CS	2002-0175	2002-016CS	2002-0155	2002-014C		2002-013C	2002-0110	2002 0110	30101000	2000-2000	2007-007-5		2002-006C		
St. Croix Apartments	- 1		Hunters Run Apartments - Phase II	Harbor Cove Aparlments		Apartments Wekiya Park	Charleston Club	Mystic Cove	Villes at Forest Hills	Apartments	Apartments	Apartments	Apartments		Aparlments	St. John Village	Toronto	Harding Village	Miami Beach VOA Senior Housing	Calusa Cove Apartments	Coral Village II	Aswan Village	Phase II	Oakcresi Aparlments	Alta Crossings	Donal Creak Estates	Potrail Run	Marti Place Estates	Holly Points	West Mare Transet	-	Tuscany Village	Development Name	
its Comerstane Group Development, LLC	Sandapur Housing Parmers, Cris		Il Sandapur Houseng Partners, Ltd.	Sandapur Housing Partners, Ltd	Sandspur Housing Partners, Ltd.	Sandsput Housing Partiers, Cro		Sandsour Housing Partners, Ltd.	Creative Choice Homes, Inc.	Landmark Development Corp.	Advanced Housing Corporation	COMMANY DESCRICTS CONTRACTOR	Greater Miemi Neighborhoods, Inc. & St. Joh	Hope Properties, Inc. & The Cartale Group.	Carrious Corporation	Volunteers of Arrenica National Services	Greater Mami Neighborhonds, Inc.	National Development of America, LLC	Corporation	Banc of America Community Development		Wood Afterdable Development Company (Flonda N), L	Merritt Housing, LLC	Merritt Housing, LLC	Merriff Housing, LLC	Merrit Housing, LLC	Courties Development Company	Total Company Florida II C	Housing Trust Group of Floride, LLC	Developer				
Broward		7	Hilisborough	Alachua	Orange	0	Seminole	Seminole	Brevard	Citrus	Lake	Broward	Mlami-Dade	Miami-Dage		_3		Miami-Dade	Miami-Dade	Miami-Dade	Lee	Miami-Dage	2	9	Pasco	9	Miami-Dade	Miami-Dade	Miami-Dade	Sarasola	Palm Beach	Broward	Name Siz	
Large	-		Large	Medium	Large		Medium	Medium	Medium	Medium	Medium	Large	La Age			Large	Medium	Large	Large	Large	Medium	Jarge		Z 2	Medium	Medium	Large	Large	Large	Medium	Large	Large	Size	
F		F	3	7	7	\dashv	3	Ŧ	Ð	F	P	7	- 3	;	8	ž	Ž	Ž	Ž	ž	ž	_		7	3	P	ē	3	7	FP	Ŧ	ē	FP NP	}
\$2,000,000.00		\$2,000,000.00	\$2,000,000.00	\$1,500,000.00	\$2,000,000,00	*2000 000 00	\$1,500,000.00	\$1,500,000.00		\$1,100,000.00					\$1 06# 850 00		\$1,500,000.00	\$1,400,000.00	\$1,500,000.00	\$1,449,387.96	\$995,000.00		\$2 000 000 00					\$2,000,000.00	\$1,650,000.00		\$905,350.00		SAIL	Fund
٩		0 \$16,800,000.00	\$9,000,000.00		# 14,700,000.00																									\$6,800,000.00			MMRB	Funding Request Amou
		8	8			8			\$747,684.00	\$748,670.00	394.00		6 1 007 9 7 9 0	\$1,093,404,00	\$1,129,328.00	\$470,000.00	\$1,100,021.12	\$221,000.00	\$613,760.00		2200,000,000	X 250 000 X		\$44,781.00	\$1,000,000.00	\$826,800.00	\$2,210,000.00	\$1,800,000.00	\$1,517,910.00			\$1,544,400.00	HC.	2
		5	<u> </u>	5		<u>-</u>	5	S.	m	m		\neg		Ep.	о П	c	7	I	m	5			u	20	F	LF	Ç.	П	7	5	5	<u>-</u>		Demo/
	246	336	192	208		288	288	100	136	i s		5	145	<u> </u>	78	<u>s</u>	160	92	۵	14.4		S	216	20	260	156	200	159	139	126	12	288	Units	
	Š	GA	S.	GA.	2	GA.	GA	GA.	GA	GA.	1	g.	ଚ	G.	Other	GA	DWOD	SRO	MR	MR.		င့် •	GA	§	GA	g.	HR/NC	Ş	7	ç,	¥	ę,	Design	Development
	71.00	71.00	71.00	2.5	3	71.00	68.00	66.00	71.00	73.00		71.00	68.70	71.00	58.00	66.85	54.47	48.00	65.00	71 08		71.00	57.00	59.00	62.00	66.00	57.00	71.00	71.00	71.00	71.00	66.00	Score	
	≺	z	~	-	z	z	z	z		2		۲	۲	z	z	z	z	z	z	z	:	۲	z	z	z	z	z	z	z	z	z	z	Met	reliminary
	7.50	6.25	3.25	,	7 25	6.25	3.00	6.25	5.73			6.50	7.50	3.00	6.00	4.25	6.25	0.00	0.00	0.70	6 76	6.25	0,00	e. 8	0.00	0.00	0.00	7.00	7.25	5.00	7.25	5.00	Points	
	71.00	71.00	2.00		71.00	71.00	71.00	71.00	2	3	3	66.00	68.70	66.00	68,00	66.85	60.00	48.00	65.00	1	3	71.00	57.00	59.00	62,00	66.00	57.00	71.00	71.00	71.00	71.00	66.00	Score	
	~	z	-		z	z	z	z	-	`	z	۲	۲	z	z	z	z	z	z	-	z 	z	z	2	z	z	z	z	z	z	z	z	Met	NOPSE
1	6.25	6.25		3	7.25	6.25	3.00	6.25	9	5.75	6 25	6.50	7.50	3.00	6.00	4.25	5.00	0.00	0.00		5.75	6.25	000	0.00	0.00	0.00	0.00	6.50	6.00	5.8	7.25	5.00	Points	vimity
į	71.00	71.00		3	71.00	71.00	71.00	71.00		71.80	73 00	71.00	71.00	66.00	68.00	71.00	70.00	62.00	5./		71.00	71.00	71.00	64.00	62.00	66.00	57.00	71.00	71.00	71.00	71.00	71.00	Score	1
	<	z		٠	≺	z	~	-		۷ .	≺	۲_	 	~	z	-		z	- -		≺	۲	z		z	z	z	*	__	*		- 1	Met	Final schold Pr
1	7.50	6.25		3.25	7.25	6.25	3.00	0.4.0		5.75	6.25	6.50	7.50	3,00	6.88	0.00	5.00	7.25	- 1	3	5.75	6.25	0.08	5.75	0.00	0.00	8.0	6.50	6.8	6.75	7.25	5.00	Points	
J	25	189		3	82	127	181	-		122	102	8	37	187	2	174	*	100	,	153	138	107	139	22	173	153	109	106	121	148	115	95	Number	
		>		>	>	>	>	,	, l	>	>	>	>	>	8	>	<u> </u> >	,	.		_	>	>	>	<u>}</u>	<u>}</u>	9	07	۵	>	-	·	Group S	_
	9.50%	0./8%	711	12.08%	10.16%	7.89%	6.49%		9.51%	0.00%	14.20%	0.00%	0.00%	0.00%	10.18%	0.00%	10.07%	24.06%		21.50%	9.97%	23.89%	11.13%	0.00%	0.00%	0.00%	0.00%	10.10%	10 10%	0.00%	7.12%	0.00%	SAIL %	

Demographe Legend: E = Ederly, F = Famifiah, FD = Florida Keyn, FP = Front Proch, LF = Lutge Family, R = RD, U = Uhban In-Fill Studed rum indicate Application Wildstein.

P EXHIBIT

1 of 6

Fiorida Housing Finance Corporation Universal Application Spreadsheet Subject to further validation and verification.

Final Stage Sorted by File Number

7002-063CS	2002-0628	2002-0615	2002-0605		2002-059C	2002-058C	2002-057CS	2002-0565	2002-055C	2002-0545	2002-0535	2002-0525	2002-051CS	2002-050CS	2002-0498	2002-048BS	2002-047B	2002-0465	- 1	- 1	- 1	- 1			2002-0408	į.	2002-038S	_		2002-0355	
Country Manor S Apartments	The Oaks at Omni	ì	Willow Creek	Allapattah Garden	Tiger Bay Court	Arbor Crest Aparlments	Meridian West Apartments	Goff View Gardens	Merry Place	Heron Pond	Apartments	Apartments		Lakeview	Pinnacle Run	Prairie Trace	Apadments	Baywinds Apartments Hawk's Landing	Apartments	Bristol Bay	Renaissance	Mariner's Cove	Indian Trace	artments	San Marco Apartments			1	nents	<u> </u>	Development Name
The Cariste Group, LLC	Partners, Inc	The Cartiel Group, LCC		The Carliale Gepup, LLC. & New Century Countriement Corporation, Inc.	The Carlele Group, LLC, & Tiger Bay Development, Inc.	The Cartele Group, LLC	The Carliste Group, LLC	The Carlisle Group, U.C.	The Carlida Group, LLC.	The Caritale Group, LLC	TOG Langs, Inc. & Sheller Investment Group, Inc.		Ontrey Property Group, LLC	Overey Property Group, LLC	Primade Housing Group, LLC	Privade Housing Group, LLC	Cornerstone Group Development, L.L.C.		1					<u>_</u>	<u>"</u>					Group Development, L.L.C.	Developer
Hardee		3	Sarasota	Mlami-Dade	Alachua	Gadsden	Monroe	Broward	Palm Beach	18	Ouval	Miami-Dade	Highlands	Lake	Collier		Mami-Dage	1	Miami-Dade				Ĺ	Miami-Dade 1		ă.		L	Paím Beach L	-Dade	County Name S
Small	Medium		Medium	Large	Medium	Small	Small	Large	Large	Medium	Large	Large	Small	Medium	Medium	Medium	Gargo		Large				Large	Large	-	Large	large .	Large	Large	Large	2.0
FP	FP 51.	-	F G	FP \$1,5	F	7	FP \$1,0	FP \$2,0	\dashv	-+	_	FP \$1,12		FP \$1,23	- 3	_	-+	_		7		FP \$2,000	FP \$2,000	FP \$2,000	FP \$1,500	Ŧ	FP \$2,000,000.00	F	FP -	FP \$2,000,000.00	P P
\$930,000.00	\$1,500,000.00		\$800,000.00	\$1,500,000.00			\$1,000,000.00	\$2,000,000.00	-	\$1,500,000.00	\$2,000,000.00	\$1,125,000.00	\$1,000,000.00	\$1,236,000.00		\$1,300,000,00			\$2,000,000.00	~	-	\$2,000,000.00	\$2,000,000.00	\$2,000,000.00	\$1,500,000.00		000.00	\$12	216	00.00	SAIL SAIL
															314,000,000,00	800 000 00	500 000 00	\$17,030,000.00		\$16,300,000.00	\$22,500,000,00			\$7,200,000.00				\$12,490,000.00	\$19,570,000.00		Funding Request Amount
\$932,193.00					\$960,000.00	\$721,812.00	\$1,020,000.00		31,003,033,00				\$613,636.00	3002,232,000												\$1,833,520.00					HC
3.00		<u>-</u>	m	c	,00 FP	- 8 - F	8		n =	\neg	n 5	- -		.	ľ	<u>-</u>	<u></u> -	Ę.	٦	4	5	5	5	F	-	c	Ē	F	Ę	5	Area Commit.
120		300	ğ	128	8	120	į,		ē i	174	156	5 3		3 3	j.	200	184	334	204	300	34.4	208	330	194	260	172	168	192	270	36	Total Units
ş	2	GA	e S	GA.	GA	GA A	5	:	K.	ဂ >	Olher	9	\$	S.A.	S.	GA .	GA	G.	GA	ନ	ç A	GA	GA	MR	GA	HR/NC	MR.	GA	GA	8	Design
90.00		71.00	71.00	71.00	32.00			:		62.00	71.00	71.00	71.00	68.07	71.00	71.00	62.00	67.00	71.00	71.00	71.00	66.00	71.00	71.00	71.00	71.08	71.00	71.00	71.00	71.00	Score Th
	z	4	z	z	z	-	,	Z	z	z	۲	z	۲	z	٠.	۲	z	z	z	\ <u></u>	*	z	z	< -	*	z	z	~	z	z	Threshold Proximity Met Points
	 0 8	5.25	7.25	6.00	0.00	3	2	7 25	0.00	6.25	0.00	7.00	6.25	6.25	6.25	2.75	0.00	3.00	0.00	6.00	5.25	5.50	7.00	7.50	6.50	7.50	7.25	5.75	7.50	5.00	
	66.00	71.00	71.00	71.00	32.90	3	3	71.88	71.00	62.00	71.00	71.00	71.00	68.07	71.00	71.00	62.00	67.00	71.00	71.00	71.00	66.00	71.00	71.00	71.00	71.00	71.00	71.00	71.00	71.00	Score
	z	~	z	z	.	2	٠	z	z	z	۲	z	\	z	۲	 	z	z	z		z	z	z		z	z	z	z	2	z	Met I
	0.00	5.25	7.25	9.50	3	8	6.25	7.25	0.00	6.25	0.00	7.00	6.25	6.25	6.25	2.75	0.00	3.00	0.00	5.00	5.25	4.50	0.00	7.50	6.50	7.50	+	5.75	7.50		Proximay Points S
	71.00	71.00	71.00	2	3	32.00	71.00	73.00	71.00	62.00	71.00	71.00	71.00	68.07	71.00	71,00	71.00	67.00	71.00	71.00	71.00	71.00	71.00	71.00	71.00	71.00	71.00	71.00	71.00	71.00	Score
	*	7	~	-	,	z	-	∢	 	z	\ -	*	\	<u> </u>		\ <u></u>	~	z	\ -	<u> </u> *	z			 -		Z	\dashv	-	+	+	~ {
	5.50	5.25	7.25		7.56	9.00	6.25	7.25	7.00	6.25	6.25	7.00	6.25	6.25	6.25	2.75	7.25	3.06	7.50	6.00	7.25	6.25	7.00	يَنْ ا	6.50	g	7.00	6.25	7.50	5.8	
	67	62	193		<u>د</u>		30	118	38	12	136	2	137	78	40	117	166	176	8	150	وا	103	18	1	3 }-	-	; \$	140	5	9	12.
	>	>	>		>	>	>			>	,	>	>	>	8	>	>	>	>	>	>	>	æ	, ,	. ,	.	. a	, ,	. ,	• .	
	10.05%	6.83%	2		12.82%	0.00%	0.00%	7.59%	12.91%	0.00%	12.20%	6.69%	9.50%	15.98%	13.85%	0.00%	9.22%	0.00%	11.47%	0.00%	0.00%	11./3%	0.40	6 28%	11 40%		0.00%	2 00		3	SAIL *

Fiorida Housing Finance Corporation Universal Application Spreadsheet Subject to further validation and verification.

Sorted by File Number

2002-092B	2002-0918	2002-0905	2002-0890	2002-2002		2002-087BS	2002-086BS	2002-085C	2002-084C	2002-0830	2002-0825	2002-0815	2002-080C	2002-079BS	2002-078BS	2002-0770		2002-0765	2002-07585	2002-074C	2002-013C	2002.002	7002.0728	2002-071C	2002-070C	l			i	2002-065B	2002-064C	File Number	
Legacy Lakes Apartments	Apartments	Apartments	Apartments Regency Gardens				Chasey Lane S Apartments	Magnolia Terrace	Aparlments	The Oaks at St. Johns	Oak Gien Apartments	Aparlments	Apartments	Andrews Apartments	The Cove at St.	NorthBridge at	The Cove at Park 41	Millenia Blvd. Aparlments	Apartments	Oakbrook Apartments	Los Suenos		Pinnacle Pointe	Pinnacle Park	Serenity Lakes	Hidden Harbor	Pinnacle at Abbey Park	Tidewater Aparlments	The Village at Coloniai Park	Gartield Risce Apartments	ments	Development Name	
Davis Herringe Ltd	STATE TO THE STATE OF THE STATE	THE PERSON NAMED IN	Regency Gardens, Inc & Project Teamwork,		ELCO Housing Partners, LLC	ELCO Housing Partners, LLC	ELCO Housing Partners, LLC	ELCO Housing Partners, LLC	ELCO Housing Partners, LLC	ts ELCO Housing Parmers, LLC	ELCO Housing Partners, LLC	Sandspur Housing Partners, Ltd.	Sandsput Housing Partners, Ltd	Sandspur Housing Partners, Ltd		Carried and Carrie	Candrage Haven Pariners Ltd	Sandspur Housing Partners, Ltd	Sandapus Housey Partners, Ltd	Sandagus Housing Pariners, Ltd.	Penade Housing Group, LLC						Pinnach Housing Group, LLC P	Creative Choice Homes, Inc.	Finley Development, LLC	P.A.C. Land Development Corporation V.	Development, inc		
Martin	Duval	3.5.5.5.5.5.5.5.5.5.5.5.5.5.5.5.5.5.5.5		Hillshormuch	Bradford	Duvat	Pasco	Sumler	Hemando	St. Johns	Orange	Sarasola	Alachua	St. Lucie	000		Lee	Orange	Вау	Orange	,	diami-Dade	Orange	Miami-Dade	Miaml-Dade	Mlami-Dade	Palm Beach	Taylor	3	Volusia	Marion	Name	Coun
Medium	Lange &	第			Small	Large	Medium	Small	Medium	Medium	Large	Medium	Medium	No.		ame	Medium	Large	Medium	Cargo			Large	Large	Large	Large	Arge	Small	Medium	Medium	Medium	Size	
3	FP			ē	7	7	F	F	₹	ē	F	7	7		8	9	FP	F	70	\dashv	;	7	- G	₹	3	Ŧ	F	₹	₩	- 8	7		35
	Achter att.	10000	\$700,000.00		\$1,000,000.00	\$2,000,000.00	\$1,500,000.00				\$560,000.00	\$1,500,000.00			\$1 500 000 00	\$2,000,000.00		\$2,000,000.00	\$1,225,000.00			_					\$1,000,000.00			-		Ş	Fundi
\$14,450,000.00	7 523,300,000.	50000000000000000000000000000000000000	<u> </u>		\$4,560,000.00	\$6,500,000.00	\$14,750,000.00								\$8,700,000.00	\$32,000,000.00			\$6,720,000,00				\$15,815,000.00						\$12,430,000.00	\$10,180,000.00			Funding Request Amount
8	00	出述意思			8	ŏ		\$975,000.00	\$850,000.00	4000				\$850 000 DO			\$1,000,000.00				\$1,400,000.00	\$2,035,000.00		\$1,080,000.00	\$1,080,000.00	\$2,210,000.00		\$610,927.00			31,103,000.00		ਰ
F	- -		c	F	<u> </u>	m	4	5				,			Ę	LF.	F	F		- I	ፍ	c	<u>_</u>	m	7	c	F	Ę	Ę.				Area 1
217	8		g.	241	120	160	320	- 8	i i	;	1	g	192	168	184	00	193_	336		50	289	179	268	140	102	199	160	160	240	228			Deve Total Units D
e _X	5		GA	GA	SA SA	GA	GA	9	3					ç -	GA.	GA	GA	GA			GA .	HRANC 7	GA 7	GA 7	GA 6	HR/NC 7	GA 6	GA 6	GA 66	GA 65			Development Sc
67.00		3 2		61.00	71.00	71.00	68.00		66.00	8	71.00	66.00	71.00	66.00	73.00	5 <u>1</u> 00	66.00	71.00		73.00	64 .00	71.00	71.00	71.00	68.24	71.00	67.00	62.00	66.00	65.00			Score M
z	:	9% 化	z	z	z	z	2		z	z	z	٠ .	z	۲	~	\		Z		≺	\ 	z	\\\\	z	z	 	- z	z	z	\dashv		z 	Preliminary Threshold Pro
9.00	3	8	4.50	5.50	6.25	4.50	5.73		4.75	o. 80	0.00	7.00	7.25	6.50	3.50	2.50	7.50	62.0	<u> </u>	7.50	7.25	5.25	5.75	7.00	7.25	7.00 7	7.50 6	6.00	0.00	_			Proximity Points St
91.00	678	67.00	71.8	61.00	71.00	71.00	88.00	3	66.00	71.00	70.00	66.00	71.00	66.00	73.00	64.08	65.00	8	3	73.00	8	71.00	71.00	71.00	68.24	71.00	67.00	62.00	66.00			34.00	Score Three
	z	1.0 2	1	z	z	z	-	z	z	z	z	۲	z	-	 -	 ≺	\ -		z	۲	 	z	\ -	z	z	→	z	+	-	-		z	Threshold Prox
		0.00	8	5.50	6.25	4.56	,	575	3.75	0.00	0.00	5.75	7.25	6.50	3.50	2.50	0.00		<u> </u>	6.50	0.00	4,00	2.00 7	7.00 71	7.25 7	7.00	- 1	_	- 8			0.00 34	Proximity Points Sc
	71.00	67 00	71.08	61.8	71.00	71.00		71.00	71.00	71.00	71.00	66.00	71.00	66.00	73.00	68.00	66.00		8	73.00	64.00	71.00	71.00	8	\top	8	十		寸		6.00	8	Score M
	z	N. W. S. S.	7	z	_	_		≺	z	 	z	~	-	Κ	\ <u></u>	\ -			≺ ——	\	 	~		+	\dashv	+	-	\dashv	\dashv		z 	1	Threshold Proximity Met Points
İ	7.25	0.00	7.00	5.58	6.25	9		5.75	4.50	3.75	7.50	7.00	7.25	6.50	3.50	2.50	9	3	6.75	6.50	0.00	7.25	2.50	\dashv	\dashv	\dashv	\dashv			-	6.75	0.00	
	96	73.5	86	-	3	ş		183	57	g	195	154	179	156	61	159	5	Ŝ	170	8	8	101	- 3	2	9	- 15		3	\dashv		55	167	Lottery Leveraging Number Group
:	>	新大きる	**************************************	>	,	. ,	·	>	>	 	>	8	>	>	>	B	,		>	 		-	+	-	-	\dashv		2			>	>	raging SAIL %
	0.009	0.009	7 903	0.00			15 54.8	6.14%	0.00%	0.00%	0.00%	7.45%	9.01%	0.00%	9.18%	5.39%		0.00%	7.06%	9.38%	0.00%	0.00%	8				3	0 1	3	0.00%	00%	0.00	*

2002-12185	2000 1000S	2002-119CS	2002-118C	2002-117BS	2002-116C	2002-115C	2002-1145	2002-113BS	2002-112BS	2002-1105	2007-1093	1000	2002-106BS	2002-107B		2002-1058	2002-104C	2002-103C	2002-102C	2002-1015	2.3		l		2002-0968	2002-0958	2002-0948	27.5	Tile Number	
1 1	Jamestown Woods	Siena Gardens Apartments	Camella Pointe	Providence Reserve I Aparlments	Wyngate	Wesleyan	Wilmington	Wexford	Wellesiev	Colonial Park	Parent in	Capliva Club	Hibiscus Pointe	Andrews Place	Diam Bian	Charleston Cay Apartments	Madison Woods Apartments	Silver Hilts Aparlments,	Madison Green Aparlments	Camden Club Apartments	The Reserve at Moss Creek Apartments		Bimini Bay Aparlments	Huntington Oaks Apadments	Barciay Forge Apartments	bapray Cove	udubon Cove	Sandploer Cove	Development Name	
1	The Gatehouse Group, Inc.	The Gatehouse Group, Inc.	LCA Development II, Inc. (LCA)	LCA Development II, Inc. (LCA)	TWC Twenty-Nine Development, Inc.	TWC Thirty-Four Development, Inc.	TWC Twenty-Five Development, Inc.	TWC Sirty-Seven Development, Inc.	TWC Twenty-Two Development, Inc.	Triad Housing Partners, L.L.C.	111	Comerciane Graup Development, LLC	Comergione Group Development, L.L.C.	Nantahala Housing LLC	Neodabala Housing LLC	Wendover Florida, Inc.	Wendover Florida, Inc.	Park Richey Development, Inc.	Wandower Florida, Inc.	Wendows Housing Partners, Inc.	Committee Commit	Davis Heritago Ltd.	Dave Herlage Ltd.	Dave Herdage Ltd	Dave Henlage Lid	STATE OF THE PROPERTY OF THE P		Sandplar Core (1) Application of the Core (1) Application	Developer	
Hillsborough	Leon	Вау	Orange	Polk	Pinellas	Sumler	Polk	Hillsborough	Orange	Broward	Roward	Miami-Dade	Miami-Dade		\$	Collier	Duval	Orange	Flagier	Orange	Orange		•	Hillsborough	Hernando	6	Duval 1		Name	Count
Large	Medium	Medium	Large	Medium	Large	Small	Medium	Large	Large	Large	ard o	Large	Large	Medium	Medium	Medium	Large	Large	Small	Large	- Office	Medium	Medium	arge	Medium	Medium	Large		1	
F	FP S	FP S	8	₹	3	8	FP 51	₩ 33	FP \$2			FP \$2	FP \$2	ä	F F	7	Ð	F	F	NP \$2.	T S	Ð	8	3	FP	₹ 	P .	F 7	7 €	П
\$2,000,000.00	\$1,125,000.00	\$1,061,700.00		\$1,030,000.00			\$1,500,000.00	\$2,000,000.00	\$2,000,000.00	\$2,000,000.00	\$2,000,000.00	\$2,000,000.00	\$2,000,000.00							\$2,000,000.00						100 100 100 100 100		\$ 0.00 m	SAIL	Fund
\$5,740,000.00				\$10,300,000.00				\$16,855,000.00	\$16,840,000.00				\$8,000,000.00	\$9,850,000.00	\$9,100,000.00	\$14,250,000.00					\$18,450,000.00	\$16,300,000.00	\$18,500,000.00	\$16,700,000.00	\$15,200,000 00	\$21,000,000.00	\$19,650,000.00	\$25,500,000.00	MMRO	unding Request Amount
	\$629,996.00	\$830,000.00	\$861,900.00		\$1,400,000.00	\$975,000.00											\$1,223,760.00	\$1,400,000.00	\$733,850.00		香港	10 A 12 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1							H.	
m	- B-	m	5	c	F	₩.	F	5	F.	m	m	ī	F.	Ę.	=	<u></u>	5	F	5	m.	٦. د د	2. L	<u>-</u>	5	<u>-</u>	5	G .	ر م	Commit	Demo/
160	150	150	169	240	288	196	200	324	312	160	160	136	212	200	160	224	240	272	128	215	265		8	211	273	337	28 (8.2	Units I	
દ્ર	GA	GA	GA.	GA	GA	GA	GA	GA	GA	M _D	HRANC	GA	GA	GA	દ	ş	GA.	GA	GA.	ç,	Q S	GA A	GA A	Ş	ξ.	¥ .		3.3		Development
71,00	73.00	73.00	61.00	66.00	71.00	71.00	66.00	71.00	71.00	71.00	71.00	66.00	71.00	71.00	71.00	71.00	71.00	66.00	66.00	60.00	67.00	10	71.00	71.00	71.00	71.00	1,3-	97.08	Score	
≺	\	*	,	*	z	z	z	≺	<u> </u>	z	z	<	z	z	z	z	<u> </u>	z	<u> </u>	z	Z	€ ≺	z	*		₹	. 36	Z (Met	reliminary
5.00	6.25	7.50	7.50	3.75	7.25	6.75	7.50	7.00	7.50	6.25	7.00	6.50	7.50	6.75	5.75	6.00	7.50	7.50	6.25	6.25	0.00	4.50	7.00	0.25	6.00	5.50		7 7 7	Points	Alimia
71.00	73.00	73.00	61.00	66.00	71.00	66.00	66.00	71.00	71.00	71.00	71.00	66.00	71.00	71.00	71.00	71.00	71.00	66.00	66.00	60.00	67.00	71.00	71.00	71.00	71.00	71.00	8	87.8	Score UN	<u> </u>
~	*	*	*	*	z	z	z	z	\	z	z	z	z	z	z	z	*	z	*	z	Z 1	*	z	\ -	 ≺	*	_	Z 1	Mel Points	NOPSE P
5.00	6.25	7.50	0.00	3.75	7.25	4.25	6.25	5.75	6.25	0.00	0.00	9.00	0.00	5.50	5.75	6.00	7.50	7.50	6.25	6.25	0.00	\$ 50	7.00	1.25	6 00	5 50	8	0.00	Points S	Ajimixo
71.00	73.00	73.00	71.00	71.00	71.00	71.00	71.00	71.00	71.00	71.00	71.00	71.00	71.00	71.00	71.00	71.00	71.00	71.00	71.00	60.00	67.00	8	71.00	71.00	71.00	71.00		67.00	Score	
4	4	۲	z	۲	4	z	4	~	~	4	\ 	*	\ <u></u>	-		\ <u></u>	\ -		\ -		Z	**************************************			_	- ∢	1	Z Z	Mot No.	Final Pashoid P
7.25	7.50	7.50	0.00	3.75	7.25	4.25	6.25	5.75	7.50	7.25	6.00	6.50	7.50	6.75	5.75	6.08	7.50	7.50	6.25	6.25	0.00	6.75	7.25	2.25	6.00	5.50	8	12 0.00 W 135 W	Points	Proximity
194	49	113	77	149	165	E	168	124	33	178	68	150	5	6	i i	ig.	32	196	129	163	146 %	27	8	171	10	126	2	1,35 C	Number	
>	>	>	>	>	>	>	>	>	>	_	æ	>	>	>	>	>	>	>	>	>	Value of	· ·	>	>	>	>)	7 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		Leveraging
16.94%	10.58%	10.27%	0.00%	5.37%	0.00%	0.00%	9.20%	7.81%	7.37%	14.01%	12.95%	15.54%	11.40%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	11.87%	0.00%	0.00%	0.00%	0.00%	0 00%	% 0.00%	0.00%	2,00%	SAIL X	

Florida Housing Finance Corporation Universal Application Spreadsheet Subject to further validation and verification.

Final Singe Sorted by File Number

2002-149C		2002-14AC	2002-147C	2002-146CS	2002-1458	2002-144C	2002-143BS	2002-142CS	2002-141CS	303-1400	2002-1308		2002.1375	- i	۳ I	2002-134C				2002-130C	<u>ت</u> ا			S			"	2002-122C	
Aparments	Summer Chase	Cypress Shores	Woodland Point	Cedar Point Senior Apartments	Тепа Вау	Eagle Ridge Apartments	Kimbers Cove	Covingion Point Senior Apartments	Hamlet at Tuscany	Arrowhead	Sumercel Housing	Sawgrass Pines	Royal Palm Key	Highland Lakes	Spring Haven	Timber Pines Aparlments	Oxford Glenn Apartments	Slony Pointe Apartments	Heather Glenn Apartments	Newport Sound Aparlments - Phase I	Calee Crossing Apartments	Camri Green Apartments	Cane Island Aparlments	Thomas Chase Apadments	Lindsey Terraca Apartments	Madison Cay Aparlments	Magnolia Cove	Sailboat Cove	Development Name
Figure Amendation Conscipriority Con-	The state of the s	Picerre Affordable Development LLC		Piceme Affordable Development, LLC	Brisben Advisors, Inc.	Piceme Affordable Development, LLC	Brisben Advisors, Inc.	Piceme Affordable Development, LLC	Royal Castle Builders, LLC	MDG Capital Corporation	Robelson Enlerprises LLC	The Birthman Groun of Florida Inc.	The Richman Group of Florida, Inc.	The Restman Ground of Florids, Inc.	The Richman Group of Florida, Inc.	The Richman Group of Florida, Inc.	Sandspur Housing Partners, Ltd	Sandsput Housing Partners, Ltd		ļ	Vestrox Development Cosporation, Inc.	Vestor Development Corporation, Inc.	Vestor Development Corporation, Inc.	Vestor Development Corporation, Inc.	Vestoor Development Corporation, Inc.	Wendover Florida, Inc.	The Gatehouse Group, Inc	The Galehouse Group, Inc	Developer
	Hemando	Polk	Pulnam	Volusia	Collier	Highlands	Duval	Hillsborough	Miami-Dade	Collier	Orange	Collier	Hillsborough	Highlands	Hemando	Brevard	Hillsborough	Leon	Okaloosa	Volusia	Duval	Duval	Osceola	Duval	Duval	Nassau	Nassau	Miami-Dade	Name
	Medium	Medium	Small	Medium	Medium	Small	Large	Large	1	Medium	Large			Sman	Medium	Medium	Large	Medium	Medium	Medium	Large	Large	Medium	Large	Large	Small	Small	Large	Size
1	F	Ð	70	ē	F	7	70	Ŧ	Ð	ž		Ŧ		Ŧ	5	Ŧ	Ð	F	F	7	FP S	8	FP S	FP S	FP S	FP S	FP .	Ŧ	FP P
				\$1,500,000.00			\$1,500,000.00	\$1,045,800.00	\$1,600,000.00		\$2,000,000.00		\$1,750,000.00		\$1,500,000.00			\$1,500,000.00	\$1,500,000.00		\$2,000,000.00	<u> </u>	\$1,500,000.00	\$2,000,000 00	\$2,000,000.00	\$1,000,000.00	\$999,270.00		SAIL
					\$20,980,000.00		\$16,435,000.00				\$4,600,000.00	\$3,688,519.00			\$6,200,000.00			\$8,640,000.00	\$7,560,000.00		\$9,650,000.00		\$12,150,000.00	\$12,250,000.00		\$8,250,000.00			MMRB
	\$850,000.00	\$1,000,000.00	\$830,000.00	\$735,055.00	8 -	\$693,250.00	- P	\$725,000.00	\$1,264,000.00	\$950,000.00				\$684,400.00		\$496,800.00	\$1,400,000.00			\$1,000,000.00		\$934,538.00					\$646,760.00	\$1,695,000.00	HC
	8 F	ا ا	8 F	m	4	- 8 - F	<u></u>	m m	m	<u>-</u>	5	<u>-</u>		F	5	m	F	Ę	5	ç	Ę	m	F	5	5	F.	6	ęp.	Commit.
	160	192	120	120	272	ś	288	120	160	208	148	140	240	16	176	108	288	192	168	192	216	160	279	26A	336	168	150	172	Units
	ହ	g _A	GA	MR	GA.	GA	GA	MR	¥,	S.	GA	G.A	ę.	ହ	GA	GA	GA	GA	GA	GA	GA	MR	eV.	ક	GA	GA	GA	¥	Design
 !	71.00	71.00	71.00	66.00	71.00	71.00	71.00	71.00	71.00	71.00	71.00	63.00	8. 8	68.76	67.00	71.00	66.00	69.00	72.00	71.00	71.00	71.00	68.00	71.00	67.00	72.00	67.00	69.58	Score
:	~	z	4	z	\ \	z		<	z	z	z	z	z	z	z	\ <u></u>	z	≺	z	*	*	<u> </u>	<	<	z	z	z	z	Met Points
	5.75	6.00	6.75	6.75	5.75	6.00	5.25	6.75	0.00	7.25	0.00	5.00	6.50	6.00	0.00	3.75	6.00	7.00	6.00	5.00	7.50	6.25	6.50	7.00	3.75	4.75	6.00	5.75	Points
!	71.00	71.00	71.00	66.00	71.00	71.00	71.00	71.00	71.00	71.00	67.00	63.00	66.00	68.76	67.00	71.00	66.00	69.00	72.00	71.00	71.00	71.00	67.00	71.00	67.00	72.00	67.00	64.58	Score
:	~	z	Υ .	z	Z	z		z	z	z	z	z	z	z	z	*	z	~	z	~	≺	*	z	 	z	z	z	z	Mei
<u> </u>	5.75	6.90	6.75	6.75	5.75	6.8	5.25	6.75	0.00	6.25	0.00	5.00	6.50	6.00	0.00	3.75	6.00	7.00	6,00	5.08	7.50	6.25	6.50	7.00	3.75	4.75	6.00	4.50	Points
3	71.00	71.00	71.00	71.00	71.00	71.00	71.00	71.00	71.00	71.00	71.00	63.00	56.00	71.00	71.00	71.00	66.00	73.00	73.00	71.00	71.00	71.00	71.00	71.00	67.00	73.00	73.00	54.58	Score
<	~	4	4	۲	z	۲	~	۲	4	z	4	z	*	4	۲	4	*	*	\ -	<u> </u>	\ -	*	*	*	z	*	\ <u></u>	z	Mer
<u>.</u>	5.75	6.00	6.75	6.75	5.75	6.00	5.25	6.75	0.00	7.25	7.50	5.75	7.50	6.00	6.25	0.00	6.00	7.00	6.08	7.25	7.50	6.25	6.50	7.00	3.75	4.75	6.08	4.50	Poms
	88	17	120	16	180	76	45	20	145	185	130	197	92	-	ž.	116	14.1	35	81	42	184	7.4	16	3	75	160	21	8	Nomicer
-	>	>	>	>	>	>		>	>	>	>	>	>	>	>	>	>	>	>	>	>	 	^	 	>	>	>	>	Giodo
12.59%	0.00%	0.00%	0.00%	15.48%	0.00%	0.00%	5./8%	10.00%	10.49%	0.00%	20.52%	0.00%	9.18%	0.00%	11.05%	0.00%	0.00%	9.37%	10,70%	0.00%	11.55%	0.00%	7,18%	9.42%	7.90%	7.11%	10.15%	0.00%	2001

Florida Housing Finance Corporation Universal Application Spreadsheet Subject to further validation and verification.

Final Singe Sorted by File Number

2002-1798	2002-1780		2002-177C	2002-1768\$	2002-1758	2002-174CS	2002-173C	2002-172C	2002-17185	2002-170C	2002-169C	2002-168C	2002-167C	2002-166BS	2002-165C	2002-1645	2002-1635	2002-162C	2002-161C	2002-160C	2002-159CS	2002-158CS	2002-157C	2002-156CS	2007-155CS	2002-154CS	2002-153CS	2002-152CS	2002-15185	File Number
Clarcona Hills	Vitas on the Green		Ochlockonee Pointe	Magnolia Pointe	Morse Landing	River Shores	Carrell Village	Club Wildwood	The Village at Cortez	Lakeside Commons Apartments	Temple Court	Bitchton Station	Brisas Del Mar Apartments	Meadow Pointe	Pelican Cove Apartments	The Hatton House	Southwood Apartments	The Crossings at Leesburg	New Singellary	Kendall Court Apartments	Magnotia Walk Apartments, Phase II	Okeechobee Too	Westgale Estates	Jordan Landings	Tradewinds Hammocks II	Oceanside Apartments	Whispering Pines	l McPiped Apartments		Development Name
Regency Development Associates, Inc.	Canadarana Constitution Corp.		Citizens Housing Development Company	Regency Development Associates, Inc. & CH Housing Development, LLC	Regency Development Associates, Inc.	Regency Development Associates, Inc. & CH Housing Development, LLC	Regincy Development Associates, Inc.	Regency Development Associates, Inc.	Landman Development Corp.	Landmark Development Corp.	Regarcy Development Associates, Inc., CHP Housing Development, LLC & Marri-Dade Afterdable Housing Foundation, Inc.	John M. Curfs	The Galebouse Group, Inc.	Brisben Advisors, Inc.	CLS Construction, Inc.	Tax Credi Senior Properties, U.C.	Community Housing Partners Corporation	Community Housing Partners Corporation	Telesis Miami Corporation	John M Curss	John M. Curtis	Heritage Affordable Development, Inc.	Heritage Affortable Development, Inc	Herriage Affordable Development, Inc.	Heritage Alfordable Development, Inc.	Heritage Affordable Development, Inc.	Housing for Rural, Inc	Mouning for Rural, Inc.	LCA Development II, Inc. (LCA)	Developer
Orange	J. Company	Sarasota		Okaloosa	Ouval	St. Johns	3	Sumter	Manatee	-		Warion	Miami-Dade	Brevard	Citrus	Jackson	Leon	Lake	Manatee	Sumler	Marion	Okeechobee	Pinellas	Вау	Monroe	Monroe	Polk	De Soln	Orange	Cour
Large		Medium	Small	Medium	Large	Medium	Medium	Small	Medium	Large	Large	Medium	Large	Medium	Medium	Small	Medium	Medium	Medium	Smatl	Medium	Small	Large	Medium	Small	Smatt	Medium	Small	Large	lly Size
F	-	3	F	₹	7	7	8	Ŧ	7	Ŧ	ž,	ΕP	7	8	Ŧ	₹	중	¥	Đ	8	¥P •	₩ •	79	F	FP		F ∽	F		7 K
opicani noomeci				\$1,500,000.00					\$1,500,000.00					\$1,500,000.00		\$1,000,000.00	\$900,000.00				\$1,000.000.00	\$1,000,000.00		\$1,340,000.00	\$1,000,000.00	\$1,000,000.00	\$1,282,000.00	\$1,000,000.00	\$1,500,000.00	SAIL
\$17,220,000.00 requested \$1,300,000 or				\$7,350,000.00	\$14,000,000.00				\$21,500,000.00					\$3,190,000.00															\$15,000,000,00	Funding Request Amount
Non-Competive H	- 1	\$1,000,000.00	\$636,722.00			\$425,006.00	\$525,005.00	\$485,030.00		\$793,839.00	\$392,700.00	\$1,102,725.00	\$1,585,000.00		\$163,490.00			\$1,105,000.00	\$1,116,080.00	\$174,915.00	\$906,360.00	\$432,874.00	\$196,378.00	\$397,027.00	\$489,000.00	\$389,500.00	\$346,834.00	\$216,056.00		нc
LF		و اد	Ę.	F	F	<u></u>	5	Ę	5	5		F	c	<u>-</u>	D	m	c	c	Ŧ	5	m	m	ą	m	3	ö	п	R	5	Area Commit
288		200	8	150	234	2	100	72	384	99	62	145	160	236	85	76	99	168	117	23	14.	8	2	6	52	39	2	2	300	Total Units
GA Demographic/Ave		GA	GA.	GA	GA	MR	GA.	g,	GA	GA	MR.	Ŧ	HRINC	GA.	GA	MR	GA	GA	Other	Ŧ	MR	Olher	GA	Other	GA	Other	Other	Olher	GA	Development Design
Commitmen		0.00	71.00	72.00	66.00	71.00	62.00	71.00	70.00	62.00	55.00	62.00	71.00	67.00	51.00	51.00	73.00	71.00	71.00	70.60	71.00	72.00	57.00	64.00	71.00	66.00	62.00	71.00	71.00	Score
N dequalified.		z	z	z	z	z	z	<	z	z	z	z	~	z	z	z	z	~	z	z	~	z	z	z	z	z	z	z	z	Preliminary Threshold P Met
0.00	;	0.00	0.00	5.75	4.50	7.00	5.25	7.50	4.75	7.50	6.00	0.00	6.00	4.50	0.00	0.00	5.25	7.00	4.25	0.00	0.00	5.00	0.00	0.00	0.00	8	8	000	7.50	Proximity Points
0.00		0.00	71.00	72.00	66.00	71.00	62.00	71.00	70.00	62.00	55.00	62.00	71.00	67.00	51.00	51.00	68.00	71.00	66,00	70.60	71.00	72.00	56.00	£ .8	71.00	66.00	62.00	70.00	71.00	Score
2	:	z	z	z	z	z	z	*	z	z	z	z	~	z	z	z	z	₹ .	z	z	 	z	z	z	z	z	z	z	z	Threshold Met
0.00	3	0.00	0.00	5.75	4.50	4.75	5.25	6.25	4.75	6.25	6.00	0.00	6.00	4.50	0.00	0.00	5.25	6.25	4.25	0.00	0.00	5.00	0.08	0.00	0.00	6.00	0.00	0.00	5.00	Proximity Points
9.90	3	0.8	71.00	73.00	71.00	71.00	71.00	71.00	71.00	71.00	60.00	62.00	71.00	71.00	64.00	66.00	73,00	71.00	71.00	70.60	71.00	73.00	71.00	£ .8	73,00	70.50	66,00	71.00	71.00	Score
		z	z	4	z	z	~	۲	۲	4	~	z	~	z	4	z		,	4	۲	۲	۲	4	z	۲	 	<	۲	\ -	Threshold Met
0.00	3	0.00	0.00	6.00	4.50	4.75	5.25	7.25	4.75	7.25	6,00	0.00	7.50	4.50	0.00	0.00	5.25	7.00	5.25	0.00	7.50	6.25	7.25	0.00	5.50	6.00	0.00	2.50	5.00	Proximity Points
63	3	51	*	6	158	175	198	85	J.	123	52	186	5	192	87	190	119		=	151	8	=	24	29	×	72	7	162	105	Number Le
				>	>	>	 	>	>	>	>	>	>	>	<u> </u>	>	>	>	>	>	>		>	9	-	•		>	>	Leveraging Group
	9	0.00%	0.00%	10.73%	0.00%	0.00%	0.00%	0.00%	4.76%	0.00%	0.00%	0.00%	0.00%	7.06%	0.00%	15.80%	24.91%	0.00%	0.00%	0.00%	10.08%	22.30%	0.00%	24.94%	14.11%	18.99%	24.92%	22.39%	5.70%	SAIL %

2000 Richard Jones Road, Suite 100

Nashville, TN 37215 Telephone: 615-279-7500 Facsimile: 615-279-0729

REVISED



June 24, 2002

Magnolia Terrace Housing Partners, Ltd. C/o BNG Partners, Inc. 1006 Beckstrom Drive Oviedo, FL 32765 Attn: Glen F. Bamberger

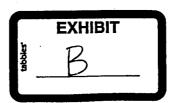
Re: Forward Commitment for Fixed Rate Mortgage Loan Not to Exceed \$3,747,000 the Fannie Mae DUS Product Line Relating to a 160 unit Project to be known as Magnolia Terrace Apartments, Sumter County, Florida (the "Project")

Ladies and Gentlemen:

GMAC Commercial Mortgage Corporation, a California corporation, acting by and through its Affordable Housing Division ("GMACCM"), in its capacity as an authorized Seller/Servicer under the Delegated Underwriting and Servicing Program promulgated by Fannie Mae hereby commits to make a mortgage loan with respect to the Project (the "Mortgage Loan") to Magnolia Terrace Housing Partners, Ltd., a Florida limited partnership ("Borrower") upon and subject to the terms, conditions, and limitations set forth in this Commitment. Capitalized terms used and not defined herein shall have the respective meanings ascribed to them on Exhibit A annexed hereto and made a part hereof.

A. Satisfaction of Fannie Mae Requirements. This Commitment is issued subject to and in accordance with a delegation of authority by Fannie Mae to GMACCM pursuant to the Fannie Mae Delegated Underwriting and Servicing Product Line. Notwithstanding anything in this Commitment to the contrary, the effectiveness of this Commitment shall at all times be contingent upon Borrower's compliance with the DUS Product Line requirements (including, without limitation, the Fannie Mae Multifamily Delegated Underwriting and Servicing Guide) as in effect as of the date hereof, subject to procedural changes as may hereafter become adopted by Fannie Mae (collectively, the "Fannie Mae Guidelines"), as modified by the express provisions of this Commitment. By accepting this Commitment, Borrower expressly acknowledges that the obligation of GMACCM to

BRMFS1 322870v1



make the Mortgage Loan is subject to final underwriting approval by GMACCM and to the satisfaction of the performance obligations and terms and conditions required by Fannie Mae. To the extent that the Fannie Mae Guidelines impose obligations on GMACCM for which satisfaction is dependent on performance by Borrower, Borrower agrees that it shall be solely responsible for satisfaction of such conditions as and when provided for herein and thereunder. To the extent of any conflicts between the terms and conditions of this Commitment and the terms and conditions of the Fannie Mae Guidelines, the terms and conditions of the Fannie Mae Guidelines shall govern.

- B. <u>Conditions to be Satisfied</u>. The availability of the Mortgage Loan and the obligation of GMACCM to set the interest rate for the Mortgage Loan pursuant to this Commitment. ("Rate Lock") shall be expressly conditioned upon completion of the following requirements to the satisfaction of GMACCM and its counsel:
 - 1. GMACCM shall have received and approved a preliminary title report and survey with respect to the Project acceptable to GMACCM and its counsel.
 - 2. GMACCM shall have received and approved the finalized plans and specifications and timeline for the Project (such plans and specifications, as approved by GMACCM are referred to herein as the "Approved Plans"), the budget for completion of the Project, and a fixed price contract for completion of the Project with a general contractor acceptable to GMACCM.
 - 3. GMACCM and its counsel shall have received and approved copies of the organizational documents of Borrower, each manager, managing member, or general partner of Borrower and any Key Principal(s), all evidencing the due organization, valid existence and good standing of such entities, an organizational structure suitable to the tasks of owning and operating the Project, with full power and authority to execute, deliver and perform under the Mortgage Loan Documents (as hereinafter defined), all of which shall be in compliance with the applicable Fannie Mae Guidelines.
 - 4. GMACCM shall have approved a construction consultant to monitor the progress of the Project (the "Construction Consultant") and Borrower and the Construction Consultant shall have executed and delivered to GMACCM a Construction Monitoring Agreement in form and substance acceptable to GMACCM, pursuant to which the Construction Consultant shall agree, for the benefit of GMACCM, but at the sole cost and expense of Borrower, to monitor the progress of the construction of the Project in the manner required under the Fannie Mae Guidelines and to provide the certifications required pursuant to this Commitment upon completion of the Project.

- 5. Borrower shall have provided GMACCM with a certification to the effect that (a) all information and materials submitted by or on behalf of Borrower to GMACCM in connection with the Project or this Commitment are true, complete and accurate in all material respects and are not misleading in any material respect as of the date submitted to GMACCM, except to the extent of updates or modifications subsequently submitted to, and approved by, GMACCM, (b) there has been no material adverse change to the financial condition of Borrower or the physical condition of the Project from that previously represented by Borrower to GMACCM, and (c) there has been no material change to either the income and expenses for the Project or the sources and uses of the funding of the costs of the Project from that set forth in the Sources and Uses of Funds Schedule delivered to GMACCM in connection with this Commitment (the "Sources and Uses of Funds Schedule Schedule").
- 6. Borrower shall have satisfied all other conditions to Rate Lock as shall be reasonably required by GMACCM pursuant to the Fannie Mae Guidelines.
- C. Rate Lock. Following the satisfaction of the conditions set forth in Section B above:
 - 1. Borrower, in consultation with GMACCM, shall elect to fix the interest rate for the Mortgage Loan as a Fannie Mae cash execution transaction with the proceeds delivered to the Construction Lender, all in accordance with the Fannie Mae Guidelines (the "Mortgage Loan Advance"), which election shall be evidenced by an Authorization to Rate Lock (the "Authorization") executed by Borrower, pursuant to which Borrower, shall authorize GMACCM to proceed with the Rate Lock pursuant to the provisions of this Commitment at the interest rate specified in the Authorization.
 - 2. In connection with the Mortgage Loan Advance, the following additional fees shall be due and payable:
 - (a) A Forward Commitment Deposit Fee equal to two percent (2.00%) of the Maximum Mortgage Loan Amount shall be due and payable prior to, and as a condition of, Rate Lock. The Forward Commitment Deposit Fee (i) shall be paid by certified check or wire transfer, or (ii) at Borrower's option may be posted in the form of a letter of credit with a term that extends at least 15 days beyond the Final Delivery Date, and which is supported by an opinion letter from the letter of credit provider, in the forms required under the Fannie Mae Guidelines. The Forward Commitment Deposit Fee shall be non-refundable, provided that, (a) to the extent paid in cash, the Forward Commitment Deposit Fee may be replaced at any time by a letter of credit conforming with the requirements set forth above, and (b) in the event that the Mortgage Loan Closing occurs, then the Forward

Commitment Deposit Fee shall be returned to Borrower promptly thereafter.

- A Delivery Assurance Fee shall be due and payable prior to the date of the **(b)** funding of the Mortgage Loan Advance. The Delivery Assurance Fee shall be an amount determined by GMACCM in accordance with the Fannie Mae Guidelines based on a yield maintenance formula that maintains the yield that Fannie Mae would have received on the Maximum Mortgage Loan Amount for the full term of the Mortgage Loan. The Delivery Assurance Fee (i) shall be paid by certified. check or wire transfer, or (ii) may be provided in the form of a non-recourse promissory note, which shall be secured by a subordinate mortgage or deed of trust encumbering the Project. The Delivery Assurance Fee shall be nonrefundable, provided that the Delivery Assurance Fee shall be released to Borrower (i) in the event that the Mortgage Loan Closing occurs prior to the Final Delivery Date, or (ii) if the Mortgage Loan Closing does not occur on account of (a) the failure of the Project to achieve the Minimum Occupancy Requirement (unless waived by GMACCM in accordance with the Fannie Mae Guidelines), (b) the failure of GMACCM to satisfy its obligations under this Commitment or under the Fannie Mae Guidelines, or (c) an act of God, including flood, fire, lightening or earthquake, or any explosion, act of a public enemy, war, revolution. governmental restraint, embargo or other cause which is not within the control of Borrower.
- 3. Borrower agrees that it shall prior to and as a condition to the Mortgage loan Advance, cause the Construction Lender to deliver to Fannie Mae, a construction letter of credit, or an acceptable guaranty, in the amount of the Maximum Mortgage Loan Amount, plus 45 days of interest thereon, with a term that extends at least 15 days beyond the Final Delivery Date, together with any other documents required by the Fannie Mae. Guidelines in connection therewith, including, without limitation, a collateral mortgage assignment, if required.
- 4. Concurrently with the Rate Lock, GMACCM shall determine any revision in the Maximum Mortgage Loan Amount based on the underwritten Net Operating Income identified in Exhibit A annexed hereto and the mortgage interest rate resulting from Rate Lock. To the extent that the Maximum Mortgage Loan Amount, as so determined, is less than the Maximum Mortgage Loan Amount presently set forth on Exhibit A annexed hereto, Borrower, within ten (10) days thereafter, shall deliver to GMACCM for its review and approval an updated Sources and Uses of Funds Schedule for the Project.
- 5. The Mortgage Loan Advance shall bear interest at the interest rate for the Mortgage Loan, as established at Rate Lock, less a discount to be determined by Fannie

Mae based on the credit rating of the Construction Lender. Interest on the Mortgage Loan Advance shall be payable monthly to Fannie Mae from and after the funding of the Mortgage Loan Advance and continuing until the closing of the Mortgage Loan.

- D. <u>Conditions to Mortgage Loan Closing</u>. The closing of the Mortgage Loan (the "Mortgage Loan Closing") shall be expressly conditioned upon completion of the following requirements to the satisfaction of GMACCM and its counsel:
 - 1. There shall have not occurred and be continuing any event of default, beyond any applicable grace or notice periods, with respect to the Borrower's construction financing, nor shall there have occurred any payment defaults, beyond any applicable grace or notice periods in respect of Borrower's construction financing for the twelve (12) month period immediately preceding the date of the Mortgage Loan Closing.
 - 2. Borrower shall have executed and delivered in favor of GMACCM, in recordable form, if required, the Multifamily Note, Security Instrument, Assignment of Management Agreement, Replacement Reserve Agreement, Operating Deficit Reserve Agreement (if required), Borrower's Certificate, Agreement to Amend or Comply, and such other documents as shall be required pursuant to the Fannie Mae Guidelines to evidence and secure the Mortgage Loan with a first mortgage lien on the Project, and the Key Principal shall have executed an Acknowledgment and Agreement of Key Principal to Personal Liability for Exceptions to Non-Recourse Liability or an Exceptions to Non-Recourse Guaranty in favor of GMACCM (collectively, the "Mortgage Loan Documents").
 - 3. GMACCM and its counsel shall have received and approved a title insurance policy issued with respect to the Project, reflecting ownership of the Project by the Borrower, and prepared in accordance with the Fannie Mae Guidelines.
 - 4. GMACCM and its counsel shall have received and approved an updated ALTA "as-built" survey with respect to the Project conforming with the applicable Fannie Mae Guidelines, including, without limitation, as to the form of surveyor certification.
 - 5. GMACCM and its counsel shall have received and approved then current UCC, judgment and tax lien searches performed at the appropriate state and local levels with respect to Borrower, each manager, managing member, or general partner of Borrower and the Key Principal(s).
 - 6. GMACCM shall have received the a final inspection report from the Construction Consultant (the "Final Inspection Report") and such other certificates and reports of Borrower's construction, engineering, architectural and other consultants, and others as

required by GMACCM to establish that Borrower has completed the Project (including all amenities, landscaping, signs, parking and the like, except for minor punch list and weathersensitive items for which sufficient funds have been reserved in a completion/repair reserve fund): (a) in a good and workmanlike manner and substantially in accordance with the Approved Plans, (b) on a lien-free basis, (c) in compliance with all applicable requirements of all governmental authorities having jurisdiction over the Project, including, without limitation, all applicable laws, building codes, zoning requirements, subdivision requirements, fire and safety laws, the requirements of the Americans with Disabilities Act and, if applicable, the design and construction requirements established pursuant to the Fair Housing Act, as amended. In addition, no portion of the Project shall have been damaged or destroyed by fire or other casualty (unless same has been repaired to the satisfaction of GMACCM), no portion of the Project shall be the subject of a condemnation or other similar proceeding and no material adverse change shall have occurred in the physical condition of the Project.

- 7. Borrower shall have delivered to GMACCM for its review and approval: (a) evidence of the availability of all public utilities necessary to the operation of the Project, (b) true and correct copies of each unconditional certificate of occupancy (or the local equivalent of a certificate of occupancy), issued by the governmental authority empowered to exercise jurisdiction over the Project and to properly issue such certificates, for all portions of the Project for which such a certificate is required or, if certificates of occupancy are not required by local law, evidence that the Project has passed all inspections and received all approvals which are conditions precedent to occupancy of all parts of the improvements thereon, and (c) true and correct copies of all operating permits and licenses for the Project.
- 8. GMACCM shall have received evidence necessary to establish that the Project has achieved the Minimum Occupancy Requirement and Net Operating Income sufficient to support the Applicable Debt Service Coverage Factor (as set forth on Exhibit A) at the Maximum Mortgage Loan Amount.
- 9. If applicable, GMACCM shall have received evidence necessary to establish that the Project is eligible for low income tax credits, and that such low income housing tax credits have, in fact, been reserved for or allocated to the Project in the required amount.
- 10. GMACCM shall have received and approved subordination agreements in conformity with the applicable Fannie Mae Guidelines with respect to (a) any cable television leases affecting the Project that are with affiliates of Borrower or Key Principal(s) or (b) any laundry leases affecting the Project that (i) are with affiliates of Borrower or Key Principal, (ii) provide for above-market rentals, as determined by

GMACCM, or (iii) do not contain provisions allowing termination for cause.

- 11. GMACCM shall have received and approved insurance policies and paid receipts conforming with such requirements, and covering such risks, as GMACCM and Fannie Mae shall determine in accordance with the applicable Fannie Mae Guidelines. No exclusions for acts of terrorism and no deferral of insurance premiums will be permitted.
- 12. GMACCM shall have approved the professional management firm to be engaged by Borrower in respect of the Project, and shall have received and approved a true, correct and complete copy of the management agreement for the Project, which shall provide for management fees not to exceed the Underwritten Management Fee. Both the professional management firm and the management agreement shall comply with the Fannie Mae Guidelines.
- 13. GMACCM and its counsel shall have received and approved complete copies of any changes or modifications to the organizational documents of Borrower, each manager, managing member, and general partner of Borrower, and of the Key Principal(s) since the date hereof.
- 14. GMACCM and its counsel shall have received and approved an opinion of counsel to Borrower in the form required under the Fannie Mae Guidelines. Borrower acknowledges that any deviations from the Fannie Mae promulgated opinion form will require GMACCM to seek the prior written approval of Fannie Mae and will delay closing.
- 15. Borrower shall have executed and delivered to GMACCM a Completion/Repair and Security Agreement establishing an account for reserves for the completion of minor punch list and weather-sensitive items identified in the Final Inspection Report and shall have funded the deposit thereunder, as and to the extent required by GMACCM.
- 16. Borrower shall have executed and delivered to GMACCM such documentation as shall be required by GMACCM to enroll Borrower in the GMACCM autodebit program for processing monthly payments under the Mortgage Loan and shall have funded with GMACCM all impound accounts as shall be required by GMACCM under the Mortgage Loan Documents.
- 17. GMACCM shall have received satisfactory evidence that all sources of funds reflected on the Sources and Uses of Funds Schedule, including, but not limited to, (a) all equity contributions to be made to the Borrower after the Construction Loan Closing and on or prior to the Mortgage Loan Closing Date, (b) the Approved Subordinate Financing,

if any, and (c) all cash required to be invested in the Project after the Mortgage Loan Advance and on or prior to the date of the Mortgage Loan Closing, have been received by Borrower and have been properly invested in, or otherwise applied to, the Project.

- 18. GMACCM shall have received such additional certifications as may be reasonably required by Fannie Mae and GMACCM consistent with this Commitment and the applicable Fannie Mae Guidelines.
- 19. Borrower shall have furnished to GMACCM such information as may be required by GMACCM in accordance with applicable Fannie Mae Guidelines to review the final underwriting for the Project, including, without limitation, a final sources and uses of funds certification for the Project at least thirty (30) days prior to the closing of the Mortgage Loan.
- 20. No law or regulation shall have been adopted, no order, judgment or decree of any governmental authority having jurisdiction over Borrower, the Key Principal(s) or the Project shall have been issued, and no litigation shall be pending or threatened in writing with respect to Borrower, the Key Principal(s) or the Project, which in the good faith judgment of GMACCM would enjoin, prohibit or restrain, or impose or result in the imposition of any condition which materially adversely affects or which may, directly or indirectly, materially adversely affect the (a) transactions to be effected pursuant to this Commitment or (b) the ability of GMACCM to deliver the Mortgage Loan to Fannie Mae in accordance with and in the manner required under the Fannie Mae Guidelines.
- E. <u>Calculation of Mortgage Loan Amount</u>. The Maximum Mortgage Loan Amount is the amount set forth in <u>Exhibit A</u>; provided, however, that if the Pass-Through Rate determined at the time of Rate Lock plus the Guaranty/Servicing Fee is greater than the Underwritten Interest Rate, then the Maximum Mortgage Loan Amount shall be recomputed by GMACCM in accordance with the provisions of this Section and such recomputed amount shall be deemed to be the Maximum Mortgage Loan Amount for purposes of this Commitment. The Maximum Mortgage Loan Amount determined as of the closing of the Mortgage Loan (the "Mortgage Loan Amount") will be determined by application of the mortgage loan formula set forth below:
 - 1. Mortgage Loan Amount. The Mortgage Loan Amount will be determined by dividing (x) by (y), where (x) is the quotient obtained by dividing the Net Operating Income of the Project by the applicable Debt Service Coverage Factor (as set forth in Exhibit A) and (y) is the Annual Debt Service Constant or, expressed as a formula:

> Income ÷ Debt Service Coverage Factor)

Mortgage Loan Amount =

y = Annual Debt Service Constant

"Net Operating Income" means the difference between: (a) the annualized effective gross income of the Project determined on the basis of the actual effective gross income produced by the Project during the three consecutive full calendar months immediately preceding the month in which the Borrower requests that GMACCM determine the Mortgage Loan Amount under this Commitment (the "Three-Month Period"), as established in accordance with this Commitment; and (b) the annualized expenses for the Project determined in accordance with the Fannie Mae Guidelines and on the basis of the higher of the: (1) annualized expenses of the Project from the date the Project achieves 90% occupancy, plus such other expenses as GMACCM, in its discretion, may require, or (2) the Underwritten Expenses assumed by GMACCM in its underwriting of the Mortgage Loan and set forth in Exhibit A; provided, however, that such expense calculations shall exclude taxes, insurance and management fees, each of which must be determined separately and then added to the expense calculation to determine the total Underwritten Expenses.

"Annual Debt Service Constant" means the constant annual percentage necessary to fully amortize the Mortgage Loan in level monthly annuity payments over the Amortization Period set forth in Exhibit A (when expressed as a percentage, the Annual Debt Service Constant must be carried out to at least six decimal places).

The Mortgage Loan Amount, as determined in accordance with this Section shall be rounded to the nearest hundred dollars.

2. Establishment of Effective Gross Income. The Mortgage Loan Amount shall be calculated based on the actual effective gross income produced by the Project in the Three-Month Period, including only: (a) rental income from the units as shown on Fannie Mae Form 4243, Dec. 87 (or as subsequently revised) ("Fannie Mae Form 4243"), less any concessions as provided or calculated in accordance with the Fannie Mae Guidelines and any vacancies and 30 day or more delinquencies and (b) any other income permitted by or calculated in accordance with the Fannie Mae Guidelines and used by GMACCM in underwriting the Mortgage Loan. Notwithstanding the foregoing, in computing the Mortgage Loan Amount, the actual rental income from the Project shall be reduced as necessary to reflect an assumed vacancy equal to the higher of: (a) five percent; or (b) the actual vacancy rate at the time of establishment of the actual effective gross income under this paragraph. No other income may be included for purposes of establishing the actual

effective gross income produced by the Project in the Three-Month Period. Borrower shall deliver to GMACCM such information and documentation as shall be required to establish: (a) the percentage of the Units in the Project that have achieved occupancy (in accordance with Paragraph 3 below), categorized by bedroom configuration (e.g., one-bedroom, two-bedroom, etc.), size (i.e., square footage) and Unit type (i.e., low income or market rate); (b) the actual effective gross income produced by the Project in the Three-Month Period, and (c) the rental income by Unit type.

- Minimum Occupancy Requirement. Borrower shall deliver to GMACCM, as of the Mortgage Loan Closing Date, a fully executed Certification to Project Rent Roll, on Fannie Mae Form 4243, for each of the three months comprising the Three-Month Period, each certified as true and correct and which is otherwise complete by the Borrower and, with respect to the most recent rent roll, demonstrating that, in each of the three months comprising the Three-Month Period, not less than 90% of the Units were physically occupied under Acceptable Leases (the "Minimum Occupancy Requirement"). The rent rolls for the second and third months of the Three-Month Period shall be dated 30 days and 60 days, respectively, from the date of the rent roll for the first month of the Three-Month Period. The Borrower must certify, as of the date of the Mortgage Loan Closing, that there has been no material adverse change in the information contained in the Fannie Mae Form 4243 previously certified to GMACCM. For purposes of this Commitment, "Acceptable" Leases" means legally valid, binding and enforceable written lease agreements with bona fide tenants (excluding employees of the Borrower or any Affiliate of the Borrower) providing for initial lease terms of not less than six months and complying with all applicable laws and with the Fannie Mae Guidelines.
- 4. <u>Financing of Shortfall</u>. In the event that the Mortgage Loan Amount determined in accordance with this Section is less than the Maximum Mortgage Loan Amount set forth in <u>Exhibit A</u>, the Borrower shall be required to secure, to the satisfaction of GMACCM, a source of funds, whether debt or equity, acceptable to GMACCM, to cover the difference between the Maximum Mortgage Loan Amount and the Mortgage Loan Amount. If the Borrower has incurred or will incur additional debt to cover such difference, the additional debt must be subordinated to the Mortgage Loan, and the terms, conditions and documentation of the additional debt must meet the requirements for subordinate financing as set forth in the Fannie Mae Guidelines.
- F. <u>Completion of Improvements</u>. Borrower shall undertake and complete Improvements in a good and workmanlike manner, substantially in accordance with the Approved Plans, on a lien-free basis, in compliance with all applicable requirements of governmental authorities having jurisdiction over the Project and in accordance with the applicable Fannie Mae Guidelines. Any modification or deviation from the Approved Plans that

diminishes the scope, appearance or standards thereof in any material respect or that results in change orders that individually, or in the aggregate, exceed \$25,000, shall be subject to the prior written approval of GMACCM.

- G. <u>Single Purpose Entity</u>. Borrower shall all times be a single asset, single purpose entity, organized and operated in a manner that renders it unlikely to become insolvent as a result of its own activities and which is adequately insulated from the consequences of any related party's insolvency, as determined by GMACCM in its discretion.
- H. Environmental Matters. In connection with the Mortgage Loan, GMACCM shall obtain, at Borrower's expense, a Phase I Environmental Assessment with respect to the Project ("Phase I Environmental Assessment"). To the extent disclosed in the Phase I Environmental Assessment, Borrower shall undertake such remedial actions and shall enter into such operations and maintenance agreements as GMACCM shall require in order to address any conditions indicated in the Phase I Environmental Assessment and to conform with the applicable Fannie Mae Guidelines. Prior to, and as a condition to the closing of, the Mortgage Loan, Borrower, at its sole cost and expense, shall obtain an update to the Phase I Environmental Assessment to confirm that it has completed the remediation required under the Phase I Environmental Assessment and indicating no adverse change to the environmental condition of the Project from the condition thereof at the time of the original Phase I Environmental Assessment.

I. Subordinate Financing; Assistance.

- 1. Upon the closing of the Mortgage Loan, neither the Project, nor any direct or indirect interest of Borrower in the Project, nor any direct or indirect interest in any of the Key Principal(s) in the Project may be encumbered by, benefit from, or be otherwise affected, directly or indirectly, by junior or subordinate financing (without regard to whether such junior or subordinate financing will be secured by a lien on the Project or any such direct or indirect interest) or any form of public, quasi-public, public/private or private debt or equity infusion, grant, subsidy, tax relief or abatement, plan, program or other form of assistance (without regard to whether such assistance is or will be secured by a lien on the Project or any such direct or indirect interest), except for Approved Subordinate Financing.
- 2. With respect to any Approved Subordinate Financing, Borrower shall be permitted to record a mortgage or deed of trust securing the same against the Project provided that the following conditions shall have been satisfied: (a) the loan documents evidencing and securing the Approved Subordinate Financing shall be in form and substance reasonably acceptable to GMACCM and Fannie Mae, and shall conform to the

applicable Fannie Mae Guidelines, (b) Borrower and the subordinate lender shall have entered into a Fannie Mae form of Subordination Agreement, which shall be recorded against the Project, and (c) the title policy insuring the lien of the Mortgage Loan shall reflect (by endorsement or otherwise) that the mortgage lien securing such Approved Subordinate Financing is subordinate to the Mortgage Loan Documents.

- J. <u>Charges and Fees to be Paid by Borrower</u>. In addition to the fees associated with Rate Lock set forth in Section C(2) above, the following shall be payable by Borrower:
 - 1. A Commitment Fee equal to one percent (1.00%) of the Mortgage Loan Amount shall be due and payable prior to, and as a condition to the funding of the Mortgage Loan Advance. The Commitment Fee shall be non-refundable and shall be deemed fully earned by GMACCM upon Borrower's execution of this Commitment.
 - 2. Borrower shall pay all reasonable closing costs and expenses in connection with the Mortgage Loan including, without limitation, legal fees and expenses, engineering, seismic, appraisal, market study and environmental assessment fees, cost of survey, title insurance premiums, recording fees and charges, the fees and expenses of the Construction Consultant for the Project and any fees and expenses of Fannie Mae, including, without limitation, the fees and expenses of its outside counsel, if any, which are chargeable to GMACCM pursuant to the Fannie Mae Guidelines and fees and expenses associated with the Rate Lock. Borrower further agrees to pay all fees of brokers arising in connection with the execution of this Commitment by GMACCM or the consummation of transactions contemplated hereby, all whether or not the transactions close, and to indemnify GMACCM against such claims.
 - 3. In addition to the foregoing, on the closing of the Mortgage Loan, Borrower shall pay to or reimburse GMACCM for all reasonable out of pocket costs and expenses incurred or anticipated to be incurred by GMACCM in connection with the re-underwriting of the Mortgage Loan and the satisfaction of the Fannie Mae requirements in connection therewith including but not limited to a \$10,000 re-underwriting fee.
 - 4. The obligations of Borrower to pay the fees and expenses set forth in this Section shall survive the closing of the Mortgage Loan or the termination of this Commitment.

K. <u>Expiration</u>; Termination.

1. This Commitment shall expire if (a) it is not executed by Borrower and the Key Principal(s) and returned to GMACCM within thirty (30) days after the date hereof or, (b) if the Mortgage Loan Advance does not fund within thirty (30) days after Borrower's

execution of this Commitment, or (c) if the Mortgage Loan Closing does not occur on or before the Final Delivery Date, which date is subject to extension of up to six (6) months by GMACCM in its sole and absolute discretion, or if any such date is not a business day, the next succeeding business day thereafter. <u>Time is of the essence</u>.

- In connection with any request for an extension of the Final Delivery Date, . 2. Borrower shall deliver to GMACCM, at least sixty (60) days prior to the original Final Delivery Date, (a) a summary report of the status of the Project, including the reasons for delay, (b) such reports from the Borrower's construction, engineering, architectural or other consultants, and others as required by GMACCM to establish that the Project can reasonably be completed, in the manner and to the extent required under this Commitment, by the Final Delivery Date, as extended, and (c) such information and documentation as shall be reasonably required by GMACCM to confirm that there have been no material and adverse changes to the status of the Borrower and of the Project since the funding of the Mortgage Loan Advance. In addition, if the Forward Commitment Deposit Fee is held in the form of a letter of credit, the extension of the Final Delivery Date shall be conditioned upon receipt by GMACCM, at least ten (10) days prior to the original Final Delivery Date, of an amendment to the letter of credit or of a replacement letter of credit accompanied by an appropriate opinion conforming with the Fannie Mae guidelines, extending the expiration date of the letter of credit to that date which is 15 days following the Final Delivery Date, as extended.
- L. Additional Conditions and Provisions. The following additional conditions and provisions shall apply to this Commitment:
 - 1. This Commitment is not assignable or transferable by Borrower, by operation of law or otherwise, except that Borrower may collaterally assign this Commitment to the Construction Lender, and may be terminated by GMACCM at its option upon the failure by the Borrower to comply with any of the terms and conditions of this Commitment and the Fannie Mae Guidelines, to the extent any such failure is not cured within thirty days after notice from GMACCM; or the filing by or against Borrower or any Key Principal(s) of a petition in bankruptcy or insolvency, the appointment of a receiver or trustee, the making by Borrower or any Key Principal(s) of an assignment for benefit of creditors, or the filing by Borrower or any Key Principal(s) of a petition or an arrangement with creditors.
 - 2. Borrower agrees that GMACCM shall be authorized to issue press releases and advertising with relation to the general terms of the Mortgage Loan and the Mortgage Loan and the participation by GMACCM in the closing thereof.

- Borrower hereby represents and warrants that, (a) all information and materials submitted by or on behalf of Borrower to GMACCM in connection with the Project or this Commitment are true, complete and accurate in all material respects and are not misleading in any material respect, except to the extent of updates or modifications subsequently submitted to GMACCM, (b) there has been no material adverse change to the financial condition of Borrower or the physical condition of the Project from that previously represented by Borrower to GMACCM, except to the extent of updates or modifications subsequently submitted to GMACCM, (c) (i) there are no actions, suits, proceedings, arbitrations, tenant disputes, labor disputes or governmental investigations pending or, to the best knowledge of Borrower, threatened, against or affecting Borrower, any Key Principal or the Project, which, if successful, could have a material adverse effect on any such party or the Project, (ii) none of Borrower or the Key Principals are operating under, or is subject to, any order, writ, injunction, decree or demand of any court or any governmental authority which could have a material adverse effect on any such party or the Project, (iii) no actions, suits, proceedings or arbitrations are pending or, to the best knowledge of each Borrower and Key Principals, threatened against any of them which, if successful, could have a material adverse effect on any such party or the Project, and (d) to the Borrower's best knowledge, the Sources and Uses of Funds Schedule represents a complete and accurate estimate of total funding sources and uses for the Project.
- 4. Borrower shall indemnify and hold harmless GMACCM and each of its officers, directors, employees and agents from and against any and all out-of-pocket losses, damages, liabilities, costs, expenses and counsel fees incurred by GMACCM as a result of (a) the assertion of any claim made in connection with the issuance by GMACCM of this Commitment, the Mortgage Loan, Fannie Mae's involvement in the financing (except for such damages that are finally proven to be caused by the gross negligence or willful misconduct of GMACCM, Fannie Mae or any of their respective officers, directors, employees or agents), provided that such claim is based upon or arises from, out of or as a consequence of any act, event, circumstance or omission of or is caused by or is within the control or direction of, Borrower or their respective directors, officers or employees, and (b) any fraud or material misrepresentation by Borrower or Key Principal(s) in connection with the Mortgage Loan.
- 5. This Commitment, and the Exhibits attached hereto, contain the complete and entire understanding of the parties hereto of the agreement by GMACCM with respect to the subject matter hereof and supersedes all prior agreements, discussions and any previously issued letters of intent or commitments with respect thereto. No changes or amendments to this Commitment shall be valid unless made in writing and similarly executed by the parties hereto.

6. The terms and conditions of this Commitment shall survive the closing of the Mortgage Loan.

In order to accept this Commitment, please execute and return to GMACCM, within 30 days of the date hereof, one original copy of this Commitment. This Commitment shall expire if not accepted on or prior to such date.

GMACCM:

GMACCM COMMERCIAL MORTGAGE
CORPORATION, a California corporation

Name: Joseph H. Vorrence

Title: Senior Vice President & Managing Director

By signing below, Borrower acknowledges its acceptance of this Commitment and its agreement to close the Mortgage Loan in accordance with the terms and conditions of this Commitment.

BORROWER:

Magnolia Terrace Housing Partners, Ltd., a Florida Limited partnership

By: Magnolia Terrace Housing Partners, LLC, a Florida limited liability company

Its: general partner

By:

By: ENB Development Group, Inc., a Florida corporation

Its: managing member

Glen F. Bamberger, Vice President

EXHIBIT A

COMMITMENT TERMS AND CONDITIONS

This Exhibit A is an integral part of, and establishes additional terms, conditions and requirements of, the GMACCM Commitment.

SUMMARY OF MORTGAGE LOAN TERMS

Project:

Magnolia Terrace Apartments

Improvements:

The Improvements include the following Units:

# of Units	# of Bedrooms	# of Baths	Square Feet
32	1	1	851
48	2	1	1148
48	3	2	1287
<u>32</u>	4	2	1429
160			

Maximum Mortgage Loan Amount: \$3,747,000

GMACCM and Fannie Mae Fees to be included in all-in interest rate on Mortgage Loan:

Pass-Through Rate:

___ % per annum [to be inserted after Rate Lock]

Fannie Mae Guaranty Fee:

46 basis points per annum applied to the outstanding unpaid

principal balance of the Mortgage Loan at the time of

calculation

GMACCM Servicing Fee:

44 basis points per annum applied to the outstanding

unpaid principal balance of the Mortgage Loan at the time

of calculation

Mortgage Loan Term:

18 years from the Mortgage Loan Closing Date!

BRMFS1 322870v1

Exhibit A Page 2

Day-Year Interest Accrual Method: 30/360 Method-actual/360 Method

Amortization Commencement

Date:

The Amortization Period shall: (i) if the Mortgage Loan Closing Date is the first day of a month, begin on the Mortgage Loan Closing Date; or (ii) if the Mortgage Loan Closing Date is other than the first day of the month, begin on the first day of the calendar month following the month in which the Mortgage Loan Closing Date falls.

Amortization Period:

30 years

Yield Maintenance Period:

15 years, after which time a prepayment fee equal to 1% of the principal amount being prepaid shall be due and payable (with the exception of prepayments being made within the last 90 days of the term of the Mortgage Loan).

Final Delivery Date:

24 months following the date of the closing of the

Mortgage Loan Advance

Low-Income Units:

18 Units (11.25%) @ 30% of AMI 142 Units (88.75%) @ 60% of AMI

Type of Subsidy Program:

9% tax credits

(e.g., 4% or 9% tax credits, HAP, bonds)

The final Mortgage Loan Amount shall be determined based on the formula set forth in Section E of the commitment and applying the following values:

Applicable Debt Service Coverage Factor:

1.15 to 1.00

Underwritten Expenses:

The greater of actual expenses or

\$497,279

(incl.

Replacement

Reserves)

Underwritten Net Operating Income:

\$418,166

Underwritten Interest Rate

7.50%

Underwritten Loan to Value Ratio:

90%

BRMF\$1 322870v1

Exhibit A
Page 3

Pricing Tier:

Tier 2

Underwritten Management Fee

5% of gross revenues, per year

APPROVED SUBORDINATE FINANCING

<u>Note</u>: The terms, conditions and documentation of the Approved Subordinate Financing, including the form of subordination agreement subordinating the Approved Subordinate Financing to the Mortgage Loan, are subject to the review and approval of GMACCM and Fannie Mae.

REQUIRED RESERVES

Replacement Reserve:

\$200/Unit/Year minimum in years 1-5; minimum \$250/Unit/Year

thereafter, based upon a physical needs assessment to be conducted

every 5 years

BORROWER AND KEY PRINCIPAL(S)

Name and Address

Borrower:

Magnolia Terrace Housing Partners, Ltd.

General Partner:

Magnolia Terrace Housing Partners, LLC

Tax Credit Limited Partner:

An entity related to the Paramount Financial

Group

Key Principals:

Glen F. Bamberger

Becky T. Edwards

LNR Affordable Housing, Inc.

CONSTRUCTION LENDER

Bank of America

TAX CREDIT INVESTOR

Paramount Financial Group

Exhibit A Page 4

SPECIAL CONDITIONS

None

WAIVERS REQUIRED

None