

From: Graef, Jeffrey <jeffrey.graef@aboutpmc.com>
Sent: Wednesday, March 23, 2022 10:50 AM
To: Marisa Button <Marisa.Button@floridahousing.org>; Jean Salmonsens <Jean.Salmonsens@floridahousing.org>
Subject: Rules 67-21, 67-48 and 67-60, FAC Workshop Feedback

Good morning Marisa & Jean,

I will be in flight today during most of today's workshop so I thought it would be best to provide feedback for today's workshop via email.

I am part of a firm that has overseen at least 12 FHFC projects as the Owners Representative. I have been following the rule workshop and potential changes to the Self Perform rule and in my opinion it is critical to the improvement of affordable housing that the GCs are allowed to self-perform some of the work as this is the norm elsewhere on projects that we oversee outside of the affordable space. I have seen this type of self-perform work save our clients in money and time especially, during these times of escalating costs and labor shortages among subcontractors.

As long as this is properly documented in a cost certification there is a huge benefit to our clients and the FHFC to allow this. In limiting a GC to \$100,000 this equals less than one percent of the contract on most projects and really doesn't give the GC the opportunity to self-perform those tasks that will ultimately save the developer and Florida housing the money they're really looking to save.

I believe this to be reasonable and would strongly suggest FHFC consider allowing the GCs to self-perform work with potentially a cap closer to 5% of the cost of the work.

Hope this is helpful to ALL parties in our quest to provide the best possible housing for our residents.

Be well,

Jeff



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