From: Chris Savino < <u>csavino@eisre.com</u>> Sent: Thursday, August 20, 2020 2:58 PM

To: Elizabeth Thorp < <u>Elizabeth.Thorp@floridahousing.org</u>>

Subject: SAIL RFA Timeline

Elizabeth,

Hope you are well. In reviewing the 2020/2021 timelines which were updated on 8/10/20, I noticed there is no RFA Due Date for 205 SAIL. In reviewing the other RFAs where dates have been finalized it appears that the Due Date is typically 45-55 days after the RFA Issue Date.

If we use the 10/15/20 RFA Issue Date for 205 SAIL and apply the 45-55 day Due Date, the SAIL due date would fall into the first week of December and just after the Thanksgiving weekend. I would ask that FHFC consider not making the due date any earlier than Monday Dec 7 due to this year's holiday schedule. This will give local governments, lenders and applicants time to finalize applications just after the thanksgiving break. Thank you in advance.

CMS

Christopher M. Savino | President EIS Housing

7575 Dr Phillips Blvd, Ste 390 | Orlando, FL 32819 P: 407.573.0711x 303 | C: 407.716.1084 | F: 407.573.0710 CSavino@eisre.com | www.EISRE.com