From: Rob Ippolito [mailto:rob@velocityonline.net]
Sent: Friday, November 21, 2014 11:01 AM
To: Ken Reecy; Nancy Muller
Cc: Kevin Tatreau
Subject: COMMENTS - RFA 2014-117 SAIL Funding to Preserve Farmworker/Commercial Fishing Worker Housing

Ken and Nancy,

Below are my comments following the November 18th workshop for RFA 2014-117 Funding to Preserve Farmworker/Commercial Fishing Worker Housing.

- 1. Request in the case of an acquisition of an eligible property by a non-profit, the existing SAIL principal balance and interest be forgiven in full, regardless of the set aside at 40% or 80%. The set aside forgiveness should be based on the needs of the market area, rather than a higher set aside alone. And the burden of existing debt on highly leveraged properties can negatively impact other approvals and subordinations.
- 2. Request for non-profit owners, the new SAIL loan principal be forgiven proportionally over the affordability period.

Thank you for your consideration of these comments.

Rob Ippolito Cornerstone Group 2029 Morning Dove Road, Tallahassee, FL 32312 P 850.591.0856 – Fax 850.895.3090 – <u>rob@velocityonline.net</u>