

**First set of Questions and Answers for RFA 2024-102 SAIL Financing For
Smaller Permanent Supportive Housing Developments For Persons With Special Needs**

1. Will the applicant be required or encouraged to submit a letter of support or any proof of funding for the project? We have committed SHIP funds to tax credit projects and had to provide a specific letter.

Answer: As stated on page 41 of the draft RFA, “Unless stated otherwise within this RFA, for funding, other than Corporation funding and deferred Developer Fee, to be counted as a source on the Development Cost Pro Forma, provide documentation of all financing proposals from both the construction and the permanent lender(s) and other sources of funding.” The requirements for that documentation can be found in that section.

2. If the location of the project has existing tenants, but is currently privately owned, and the intent is to demo the unit(s) prior to submission of the FHFC application and displace the occupants, does the URA come in to play and a narrative required?

Answer: All URA requirements are outlined in the RFA starting on page 48. You’ll see that successful applicants must submit additional documentation within 21 Calendar Days of the invitation to enter credit underwriting.

3. Will HOME-ARP funds be provided directly by FHFC for the approved projects, or can we commit some of our HOME-ARP funds to the proposed project if a local non-profit submits an application to FHFC?

Answer: Within this RFA, there is a limit of 10 HOME-ARP units. Additional HOME-ARP funding may be included as a source within an Application for funding, but it may trigger Davis-Bacon requirements for the proposed Development.

4. Can you tell me where to locate the Verification of Site Control form? I do not see it in Forms Related to the RFP section.

Answer: A site control form is not required in this RFA.

5. There appear to be inconsistencies in the point values and page numbers allowed between Section Four, C. Narrative descriptions and the word document for entering responses. Which is correct?

Answer: Section Four C. of the RFA is correct. A modification will be issued next week to revise the Narrative Response Form (Word document) so that it mirrors Section Four C. of the RFA as presented below. Applicants will need to complete the revised Narrative Response Form and include with the Application prior to the Application Deadline.

2. Operating/Managing Experience (Maximum 60 points)

As further explained in Section Four, provide a description of the Applicant’s operational and management policies and procedures for the intended residents.

- a. Operations (Maximum 30 points)

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As further explained in Section Four, C.2.a. of the RFA, the description provided below should include experience in the operation of permanent supportive housing, demonstrating the property has well-established permanent supportive housing protocols and staff supervision.

The Applicant's description is limited to no more than four typed pages within the text box below.

[Click here to enter text.](#)

b. Management (Maximum 30 points)

As further explained in Section Four, C.2.a. of the RFA, the description provided below will be evaluated based on the strength of information provided regarding the Applicant's experience and capacity with integrating property management functions with housing stability services and resident services coordination functions.

The Applicant's description is limited to no more than four typed pages within the text box below.

[Click here to enter text.](#)

3. Access to Community-Based Services and Resources (Maximum 35 Points)

As further explained in Section Four, C.3. of the RFA, describe the availability of services and resources that are near the proposed Development's location that meet the needs of the tenants.

The Applicant's description(s) is limited to no more than four typed pages within the text box below.

[Click here to enter text.](#)

Please Note: The first Q&A process for RFA 2024-102 is concluded. The second Q&A period is now open and questions may be submitted until February 21, 2024. Florida Housing will respond to these questions by February 27, 2024.

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The Q and A responses are based on the information presented in the question and the terms of the RFA. The responses to the Q and A are provided as a courtesy and shall not be construed as scoring of an application. If there is any conflict between the response to a Q and A and the RFA itself, the terms of the RFA control. These Q and A responses apply solely to RFA 2024-102.