From: Mara Mades < Mara.Mades@CornerstoneGrp.com >

Sent: Friday, March 20, 2020 1:21 PM

To: Marisa Button < Marisa. Button@floridahousing.org>

Subject: Tankless Electric Water Heaters

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I hope you all are holding up during what is an experience I think none of us will forget. Something to tell our grandchildren about, for sure!

This letter is to recommend that the FHFC include tankless electric water heaters with an efficiency of at least .97 in the RFAs.

Currently, the list of water heater minimum efficiency specifications includes:

Water heater minimum efficiency specifications:

- o Residential Electric:
- ◆ Up to 55 gallons = .95 EF or .92 UEF; or
- ★ More than 55 gallons = Energy Star certified; or
- ★ Tankless = Energy Star certified;
- Residential Gas (storage or tankless/instantaneous): Energy Star certified,
- o Commercial Gas Water Heater: Energy Star certified;

There is no Energy Star designation for tankless electric water heaters (they only have that designation for tankless gas water heaters). We have been using the tankless electric water heaters for years in South Florida, because of its exceedingly high efficiency factor. We don't use gas for water heating almost at all down in South Florida, also, unlike gas which is more the norm in Central Florida.

Because the FHFC list hasn't included tankless electric water heaters in the RFAs, we have had to request and get approval for same, which is a time consuming process. I have enclosed a recent LURA amendment, for example, that was done for Coquina Place a few years ago, including the tankless electric water heater.

I greatly appreciate your consideration of this request. We would like to continue to provide high efficiency water heating, which the tankless electric water heater has allowed us to provide our residents for many years. By including tankless electric water heaters with an effiency of .97 in the list of water heating specifications in the FHFC RFAs, we can continue to minimize our tenants' utility bills.

Best Regards,

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