FLORIDA HOUSING FINANCE CORPORATION (CORPORATION)

ADVANCE REVIEW OF APPLICANT LISTS OF PRINCIPALS

FOR RFA 2017-104 – SAIL Funding to Preserve Farmworker and Commercial Fishing Worker Housing

Applicants responding to the upcoming RFA 2017-104 will be required to list the Principals for the Applicant (“List of Principals”) in accordance with the following instructions (“RFA Instructions”) and definitions (“RFA Definitions”). Due to circumstances unique to this RFA, the Corporation will not require disclosure of natural person Principals at the third Principal disclosure level in RFA 2017-104.

Principals for the Applicant.

All Applicants must provide a list, as Attachment 5 to Exhibit A, identifying the Principals for the Applicant, as follows:

(1) For a Limited Partnership, provide a list identifying the following: (i) the Principals of the Applicant as of the Application Deadline. This list must include warrant holders and/or option holders of the proposed Development.

(2) For a Limited Liability Company, provide a list identifying the following: (i) the Principals of the Applicant as of the Application Deadline. This list must include warrant holders and/or option holders of the proposed Development.

(3) For all other entities, provide a list identifying the following: (i) the Principals of the Applicant as of the Application Deadline.

For purposes of this RFA the term “Principal” is defined as follows:

(a) With respect to an Applicant that is a corporation, any officer, director or shareholder of the Applicant corporation, and, with respect to any shareholder of the Applicant corporation that is:
   1. A corporation, any officer, director or shareholder of the corporation,
   2. A limited partnership, any general partner or limited partner of the limited partnership, or
   3. A limited liability company, any manager or member of the limited liability company;

(b) With respect to an Applicant that is a limited partnership, any general partner or limited partner of the Applicant limited partnership, and, with respect to any general partner or limited partner of the Applicant limited partnership that is:
   1. A corporation, any officer, director or shareholder of the corporation,
   2. A limited partnership, any general partner or limited partner of the limited partnership, or
   3. A limited liability company, any manager or member of the limited liability company;

(c) With respect to an Applicant that is a limited liability company, any manager or member of the Applicant limited liability company, and, with respect to any manager or member of the Applicant limited liability company that is:
   1. A corporation, any officer, director or shareholder of the corporation,
   2. A limited partnership, any general partner or limited partner of the limited partnership, or
   3. A limited liability company, any manager or member of the limited liability company.

For a limited period of time, the Corporation will review an Applicant’s List of Principals for RFA 2017-104 subject to the following terms and conditions:

1. The Corporation’s review of an Applicant’s List of Principals will be subject to the same review standards as in the RFA.
2. An Applicant may submit its initial List of Principals and any corrected List of Principals for review to the Corporation by electronic mail (email) to FHFCAdvanceReview@floridahousing.org at any time beginning on **February 1, 2017** (the “Start Date”) and continuing until **March 10, 2017** (the “Submission Deadline”). A List of Principals and any corrected List of Principals submitted to the Corporation by any other means or after the Submission Deadline will not be reviewed under this advance review process by the Corporation.

3. The Applicant’s email transmittal must include the RFA number, a contact person and email address for purposes of any response by the Corporation.

4. Corporation staff will review the Applicant’s List of Principals and notify the Applicant of any deficiency by email directed to the contact person at the email address provided by the Applicant. If the Applicant’s contact email address is incomplete or if the Corporation’s email is returned as undeliverable, the Corporation will make no further attempt to notify the Applicant.

5. The Corporation will only consider a corrected List of Principals that is transmitted to the email address as specified by the Corporation.

6. The Corporation shall notify the Applicant if the List of Principals is approved. As evidence of the Corporation’s approval of a List of Principals (whether it be the Applicant’s initial list, or a revised list submitted by the Applicant in response to a notice of deficiency issued by the Corporation), each page of the approved List of Principals shall be stamped approved by the Corporation for that purpose (“Stamped List of Principals”). The Stamped List of Principals shall be transmitted to the Applicant.

7. A Stamped List of Principals may be submitted by the Applicant in its Application for purposes of responding to RFA 2017-104 for which the Applicant is eligible. In such case, the Corporation will only review the Stamped List of Principals to the extent necessary to confirm that it consists entirely of materials approved by the Corporation; otherwise, the Corporation shall accept the Stamped List of Principals as meeting the applicable requirements of the RFA.

8. The Applicant may submit its initial List of Principals or its corrected List of Principals until the Submission Deadline. However, no Stamped List of Principals or notification of deficiencies shall be issued by the Corporation after 5:00 p.m. Eastern Time on March 15, 2017.

Advance review of an Applicant’s List of Principals is optional with the Applicant and is not required in order to submit an Application in response to RFA 2017-104.

To assist the Applicant in developing its List of Principals, the Corporation has developed a decision tree chart as well as samples designed to illustrate the acceptable form for listing Principals. The chart and samples are attached for reference.

If an Applicant received a Stamped List of Principals from the Corporation as a result of the RFA Advance Review process for a previous RFA, that Stamped List of Principals may be submitted in the Applicant’s RFA 2017-104 Application provided the information on the Stamped List of Principals is still correct.
Principal Disclosures for Applicants

The Corporation is providing the following charts and examples to assist the Applicant in providing the required list identifying the Principals for the Applicant. The term Principals is defined in Rule Chapter 67-48, F.A.C.

a. Charts:

1. For the Applicant:

   a. If the Applicant is a Limited Partnership:

      | Identify All General Partners | and | Identify All Limited Partners |
      |-------------------------------|-----|-----------------------------|
      | For each General Partner that |     |                             |
      | is a Limited Partnership:   |     |                             |
      | Identify each General Partner|     | Identify each Manager       |
      | and                         |     | Identify each Officer       |
      | Identify each Limited Partner|     | Identify each Member        |
      | and                         |     | Identify each Director       |
      | and                         |     | Identify each Shareholder    |

   b. If the Applicant is a Limited Liability Company:

      | Identify All Managers | and | Identify All Members |
      |-----------------------|-----|---------------------|
      | For each Manager that |     |                     |
      | is a Limited Partnership: |     |                     |
      | Identify each General Partner | Identify each Manager |
      | and | and | Identify each Director |
      | Identify each Limited Partner | Identify each Member |
      | and | and | Identify each Shareholder |

   c. If the Applicant is a Corporation:

      For any General Partner and/or Limited Partner that is a natural person (i.e., Samuel S. Smith), no further disclosure is required.
For each Member that is a Limited Partnership:
Identify each General Partner
Identify each Limited Partner

For each Member that is a Limited Liability Company:
Identify each Manager
Identify each Member

For each Member that is a Corporation:
Identify each Officer
Identify each Director

and
Identify each Shareholder

For any Manager and/or Member that is a natural person (i.e., Samuel S. Smith), no further disclosure is required.

(c) If the Applicant is a Corporation:

<table>
<thead>
<tr>
<th>Identify All Officers</th>
<th>and</th>
<th>Identify All Directors</th>
<th>and</th>
<th>Identify All Shareholders</th>
</tr>
</thead>
</table>

and

For each Shareholder that is a Limited Partnership:
Identify each General Partner
Identify each Limited Partner

For each Shareholder that is a Limited Liability Company:
Identify each Manager
Identify each Member

For each Shareholder that is a Corporation:
Identify each Officer
Identify each Director

and
Identify each Shareholder

For any Officer and/or Director and/or Shareholder that is a natural person (i.e., Samuel S. Smith), no further disclosure is required.

(1) For Each Developer:

(a) If the Developer is a Limited Partnership:

<table>
<thead>
<tr>
<th>Identify All General Partners</th>
<th>and</th>
<th>Identify All Limited Partners</th>
</tr>
</thead>
</table>

and

For each General Partner that is a Limited Partnership:
Identify each General Partner
Identify each Limited Partner

For each General Partner that is a Limited Liability Company:
Identify each Manager
Identify each Member

For each General Partner that is a Corporation:
Identify each Officer
Identify each Director

and
Identify each Shareholder

and

For each Limited Partner that is a Limited Partnership:
Identify each General Partner
Identify each Limited Partner

For each Limited Partner that is a Limited Liability Company:
Identify each Manager
Identify each Member

For each Limited Partner that is a Corporation:
Identify each Officer
Identify each Director

and
Identify each Shareholder

For any General Partner and/or Limited Partner that is a natural person (i.e., Samuel S. Smith), no further disclosure is required.
(b) If the Developer is a Limited Liability Company:

<table>
<thead>
<tr>
<th>Identify All Managers</th>
<th>and</th>
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<tbody>
<tr>
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<td>and</td>
<td></td>
</tr>
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</tr>
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<td>and</td>
<td></td>
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For any Manager and/or Member that is a natural person (i.e., Samuel S. Smith), no further disclosure is required.

(c) If the Developer is a Corporation:

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</tr>
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<td>and</td>
<td></td>
<td>Identify each Shareholder</td>
</tr>
</tbody>
</table>

For any Officer and/or Director and/or Shareholder that is a natural person (i.e., Samuel S. Smith), no further disclosure is required.

b. Examples:

- **Example No. 1:**
  Applicant or Developer: Acme Properties, LLC
  Sole Member/Manager: ABC, LLC
  Manager: Amy Smith
  Sole Member: Patty Jones

- **Example No. 2:**
  Applicant or Developer: Acme Builders, LLC
Manager: Acme Management Co, Inc.

Officers: Peter Smith, President/CEO
          Fred Jones, Vice President
          Patty Jones, Vice President
          Bob Brown, Secretary
          Amy Smith, Treasurer

Directors: Peter Smith
          Fred Jones
          Patty Jones

Shareholders: Fred Jones
              Patty Jones
              Bob Brown
              Amy Smith

Member: Adam Jones
Member: Amy Smith

Example No. 3:

Applicant or Developer: Acme Properties, Ltd.

Managing General Partner: ABC, Ltd.
  General Partner: XYZ, Inc.
  Limited Partner: Fred Jones

Co-General Partner: Acme Homes 3, LLC
  Sole Manager/Member: Peter Smith

Co-General Partner: ABC, LLC
  Manager: Adam Jones
  Manager: Peter Smith
  Member: XYZ, LLC
  Member: Adam Jones
  Member: Peter Smith

Limited Partner: Acme Homes Contractors, Inc.

Officers: Fred Jones, President
          Bob Brown, Vice President
          Patty Jones, Secretary/Treasurer

Directors: Fred Jones
          Bob Brown
          Patty Jones

Shareholders: Fred Jones
              Bob Brown
              Peter Smith
              Patty Jones
              Adam Jones