

Notice of Intended Decision to Enter Into a Single Source Contract

AGENCY: Florida Housing Finance Corporation

TITLE: Broadband Services

CONTACT: Contract Administrator
227 N. Bronough Street, Suite 5000
Tallahassee, FL 32301
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Date Posted: April 2, 2025

Time Posted: 2:20 p.m.

Commodity or Service Required: Broadband Services

Requestor: David Hearn, CIO

Performance and/or Design Requirements: Florida Housing currently has three sources of broadband services: the State of Florida's SUNCOM as the primary provider; Nitel, Inc., as a redundant production provider; and Comcast Cable Communications Management, LLC as the guest network provider. Services with SUNCOM and Comcast have been increased to 1GB, and Florida Housing wishes to increase services with Nitel to 1GB in order to configure routing devices to an optimal "active-active" mode, versus the current an "active-passive" configuration in which any extra bandwidth is utilized only upon failure of the primary.

Intended Sources: Nitel, Inc. (Redundant Network Services)
Comcast Cable Communications Management, LLC (Guest Network Services)

Estimated Dollar Amount: \$16,155 – Nitel, Inc.
\$3,000 – Comcast Cable Communications Management, LLC

Justification for Single Source Acquisition: Florida Housing is under contract with Nitel for 500MB services through February 2027 and with Comcast for 1GB services through November 2025. Selection of another vendor for our redundant network services will be cost prohibitive over the next 12 months, as Florida Housing would be required to pay approximately \$15,000 in early termination fees. Selection of alternate vendors would also require the approval of Florida Housing's landlord and the possibility of a significant amount of additional funds spent on installing and re-configuring required infrastructure.

Approved By: Florida Housing Finance Corporation's Chief Financial Officer, Angeliki G. Sellers

Failure to file a protest within the time prescribed in section 120.57(3), Florida Statutes, or failure to file a bond or other security within the time allowed for filing a bond, shall constitute a waiver of proceedings under Chapter 120, Florida Statutes.