

Questions and Answers for Invitation to Negotiate (ITN) 2010-15 Insurance Brokerage Services

Question 1:

How will the assignment of markets take place? As you probably know, insurance carriers will only work with one agent at a time. I noticed that you mentioned that the blocking of markets is prohibited. Brown & Brown would like to request 3 markets to approach if possible. Please confirm if we can send the names of the 3 markets in a separate email for your review.

Answer:

Florida Housing cannot give you direction on how many markets to approach and cannot approve or disapprove of markets.

Question 2:

What is your updated employee count?

Answer:

2011 budgeted positions = 137

Question 3:

As pertains to the most recent annual audit, please provide the following:

- Total Assets
- Gross Revenues
- Net Income
- Cashflow from Operating Activities

Answer:

This information is on the Florida Housing website at:

www.floridahousing.org/FH-ImageWebDocs/Investors/AuditedFinancialStatements/990-2009%20Audited%20Financial%20Statements.pdf

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Insurance Brokerage Services**

Question 4:

Please provide the ownership structure of Florida Housing Finance Corporation

Answer:

Florida Housing Finance Corporation is a public body, corporate and politic created by the Florida Legislature under Chapter 420, Fla. Stat. FHFC II, Inc., and FHFC III, Inc., are wholly-owned subsidiary corporations, created pursuant to section 420.507(40), Florida Statutes, “on the same basis as the corporation.”

Question 5:

Please confirm that all final quotes for all lines of insurance are due by November 15

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Answer:

Yes, all final quotes for all lines of insurance are due by November 15, 2010, at 2 pm.