



Pricing Proposal
Quotation #: 20368325
Created On: 4/21/2021
Valid Until: 4/30/2021

FL HOUSING FINANCE

David Hearn

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Tallahassee, FL 32301
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Inside Account Manager

Bret Santucci

290 Davidson Avenue
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All Prices are in US Dollar (USD)

| Product | Qty | Your Price | Total |
|---|-----|--------------|--------------|
| 1 RES-Q Recovery Services – 3-Year Contract Corus360 - Part#: Contract Name: NASPO Cloud Solutions Contract #: AR2488 Subcontract #: 43230000-NASPO-16-ACS Note: Monthly payment of \$3819.00 for 36 months as outlined on attached document. | 1 | \$137,484.00 | \$137,484.00 |
| | | Total | \$137,484.00 |

Additional Comments

Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.



RES-Q™ Recovery Services Schedule

Schedule No. 2017-394-1002 for
RES-Q™ Recovery Services Agreement No. 2017-394

- Basic
 Advanced
 Both Basic & Advanced

This RES-Q™ Recovery Services Schedule replaces and supersedes Schedule 2017-394-1001 and is executed pursuant to the RES-Q™ Recovery Services Agreement by and between Florida Housing Finance Corporation (“Customer”) and Corus Group, LLC DBA Corus360, dated January 1, 2018 (the “Agreement”). All of the terms of the Agreement are hereby incorporated by reference into this RES-Q™ Recovery Services Schedule and will constitute an agreement for the services described below (the “Services”). Capitalized terms used herein but not otherwise defined shall have the meanings ascribed to them in the Agreement.

TO DECLARE A DISASTER, CALL: 1-866-542-RESQ (7377)

| | |
|--|--|
| A. Provider Corus Group, LLC Address: 130 Technology Parkway City, State Zip: Norcross, GA 30092 Office Phone: 770-300-4700 Disaster Line 1-866-542-RESQ (7377) | B. Customer Florida Housing Finance Corporation Address: 227 North Bronough Street Suite 5000 City, State Zip: Tallahassee, FL 32301 Contact: Chris Wallace Phone: 850-488-4197 |
|--|--|

| |
|--|
| C. Covered Location Address: 227 North Bronough Street Suite 5000 City, State Zip: Tallahassee, FL 32301 Contact: Chris Wallace Phone: 850-488-4197 Email address: Chris.wallace@floridahousing.org |
|--|

| | |
|---|-------------------------------------|
| D. Subscription Fees and Term | |
| Schedule Term: | 36 months |
| Implementation Fee: | \$500 one-time fee |
| RES-Q™ Veeam Cloud Connect Services Monthly Fee: | \$2,224 per month |
| RES-Q™ Center based Recovery Hardware Services Monthly Fee: | \$1,485 per month |
| RES-Q™ Network Services Monthly Fee: | \$110 per month |
| Monthly Total: | \$3,819 per month |
| Payment Schedule Monthly Recurring Payment beginning May 1, 2021: \$3,819 | |

Payment/Terms: Effective May 1, 2021, the Implementation Fee and first monthly Subscription Fee shall be invoiced by Corus360 and payable by Customer upon RES-Q™ Agreement and RES-Q™ Schedule acceptance. Subscription Fees shall be due and payable by Customer on the first of each month for the term of the Schedule in accordance with the Agreement. All payments will be subject to applicable taxes.



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| | | | |
|---|--|---|-------------------------------------|
| E. Hardware Ship-To Recovery Location(s) Address: City, State Zip: | Center-based Location CORUS360, Norcross 130 Technology Parkway Norcross, GA 30092 | Secondary Location CORUS360, Norcross 130 Technology Parkway Norcross, GA 30092 | Optional Location TBD |
|---|--|---|-------------------------------------|

| | | | |
|--|---|--------------------------------------|--|
| F. Workgroup Recovery Location(s) Address: City, State Zip: | Primary Location 130 Technology Parkway Norcross, GA 30092 | Secondary Location TBD | |
|--|---|--------------------------------------|--|

| | |
|---|---|
| <p>G. Usage, Declaration, and Other Fees</p> <p><u>Disaster Hardware Usage Fees</u> \$550 per week Usage/Rental will automatically renew for successive weeks until the equipment is returned in accordance with the Master Rental Agreement.</p> <p><u>Testing</u> Annual Test Periods (5 days): One Annual Test Fees: Pro-rated based on actual hardware usage.</p> <p><u>Technical Services</u> Tape Handlers: \$150 per hour Platform Engineers: \$225 per hour</p> <p><u>Network Usage Fees</u> (Connectivity For Testing or Recovery) N/A</p> <p><u>RES-Q™ Mobile Office Ready Suite</u> There are no daily usage fees for the first 60 days. Transportation, delivery, and setup paid by Customer. Utilities, telecommunications, and power are to be provided and paid by Customer. N/A</p> <p><u>Declaration Fees</u> RES-Q™ Quickship Recovery Services: None RES-Q™ Conditioned Computer Space: None RES-Q™ Workgroup Recovery Services: None</p> <p><u>Testing Notification</u> 60 Days</p> | <p>H. Shipment Terms</p> <p>Designated Carrier: TBD at time of disaster</p> <p>Delivery Charge: TBD at time of disaster</p> <p>Return Delivery Charge: TBD at time of disaster</p> |
| <p>I. Approximate Purchase Price of Hardware: Customer may elect to purchase the equipment upon expiration of any weekly rental period at the then current Fair Market Value of hardware, at which time Customer shall receive credit toward the Purchase Price equal to 50% of the rental payments paid hereunder.</p> | <p>Timeframe for availability of Replacement Equipment: Equipment will be delivered to a Ship-to Location above or to a CORUS360 Center-based location within the timeframe as specified in Section J.</p> |



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The following constitutes the list of Replacement Equipment that CORUS360 will provide in the event of a Disaster to a Location pursuant to the terms and subject to the conditions of the Agreement.

J. RES-Q™ Configuration Schedule. Hardware list does not include any operating system or other software of any right to use license for the same. Customer is responsible for obtaining and loading all required software and licenses.

| | RES-Q™ Configuration | Qty | SLA |
|---------------------|---|-----|----------|
| VM Host Environment | Intel Server/Blade Environment to support VMware: 32 CPU Cores, 784 GB RAM | 1 | 24 Hours |
| Disk Storage | 10 TB SAS Disk useable post RAID5 | 1 | 24 Hours |
| VPN Device | ASA Firewall for network security and configuration | 1 | 24 Hours |
| Network | | | |
| Firewall | Virtual firewall context on ASA 5545X | 1 | 24 Hours |

*Replacement Equipment may differ in make and model per section 9 of the RES-Q™ Services Agreement.

K. RES-Q™ Mobile Office Ready Suite Services

| Qty | Type | Description | Availability |
|-----|---------------------------|---|--------------|
| N/A | Mobile Office Ready Suite | Mobile unit with Workgroup Positions for Workgroup Recovery. To be delivered to customer location(s). Includes Desktop PC's, VOIP Telephone Handsets, Diesel Power Generator and Satellite communications (1.5 Mbps Uplink) | N/A |

L. RES-Q™ Technical Services

| Qty | Type | Description | Onsite Within |
|-----|---------------------------|--|---------------|
| N/A | Tier___ Technical Support | RES-Q™ Rapid Response Technical Services | 24 Hours |

M. RES-Q™ Conditioned Computer Space

| Qty | Type | Description | Availability |
|-----|----------------------|---|--------------|
| 1 | Recovery Environment | Conditioned Racked and Networked Computer Space for Recovery and Testing Customer hardware configuration requiring cabinet racks and related workspace | 24 Hours |

N. RES-Q™ Network Services

| Qty | Type | Description | Availability |
|-----|--------------------------|---|--------------|
| 1 | Web-Connect | Connectivity: 60 Mbps, Destination: Norcross, GA | 24 Hours |
| N/A | Customer Provided Access | Circuit Provisioning Customer Provided Access (CPA) including cross connect | 24 Hours |



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O. Rental Agreement for Replacement Equipment - General Terms and Conditions for RES-Q™ Rentals

The following terms and conditions apply to the rental of Equipment (described in Section J) in the RES-Q™ Configuration Schedule, including related accessories, manuals, and other items with this order) by Corus Group, LLC d.b.a. CORUS360 to Customer. These General Terms and Conditions govern Customer's rental of any Equipment hereunder, including in connection with a test or in connection with a disaster declaration. Customer accepts and agrees to these General Terms and Conditions, which can only be modified in writing signed by an authorized officer of CORUS360. Contrary terms or conditions, if any, contained in Customer's purchase order or other communication are inapplicable.

1. Length of Rental is stated in the "Usage and Declaration Fees" Section G of the RES-Q™ Configuration Schedule. The Customer cannot cancel this term. At the expiration of the term, the Equipment must be returned to CORUS360. In the event that the Customer does not return the Equipment on time or in the condition required below, then the Rental will automatically renew on a week-to-week basis. CORUS360 is not responsible for any information left on the Equipment when it is returned and is not responsible for destroying, removing, or safeguarding any such information.
2. Defects in or objections to Equipment must be reported to CORUS360 in writing within 24 hours after Customer receives the Equipment or it will be conclusively presumed that the Equipment was as ordered, and defects or objections waived. CORUS360'S sole responsibility shall be to repair at CORUS360'S facility or replace Equipment which was defective when delivered and properly reported.
3. Rental Payments are due monthly. Invoices are due within thirty (30) days upon receipt. Payments are delinquent if not paid within thirty (30) days of the due date. All payments shall be sent to the address listed on the invoice.
4. Customer shall pay all installation, delivery, and handling charges and all Federal, State, and Local taxes and other governmental charges in connection with its rental, purchase, or use of the Equipment.
5. All quoted shipping prices are FOB CORUS360'S facility. CORUS360 will make a reasonable effort to meet any delivery schedule quoted. CORUS360 will follow Customer's shipping instructions, if appropriate; otherwise CORUS360 will determine the appropriate shipping method in its sole discretion.
6. CORUS360 is not the manufacturer of the Equipment. CORUS360 DISCLAIMS ALL WARRANTIES EXPRESS OR IMPLIED, INCLUDING, WITHOUT LIMITATION, THE WARRANTY OF MERCHANTABILITY, FITNESS FOR PARTICULAR PURPOSE, OR NON-INFRINGEMENT. CORUS360 SHALL NOT BE LIABLE FOR ANY INCIDENTAL, INDIRECT, GENERAL, SPECIAL, OR CONSEQUENTIAL DAMAGES OR LOSSES (INCLUDING LOST PROFITS) WHETHER BASED ON CONTRACT, TORT, OR OTHER LEGAL THEORIES ARISING OUT OF THIS RENTAL AGREEMENT OR THE EQUIPMENT.
7. If Customer defaults in any of its obligations hereunder, or fails to return the Equipment timely to CORUS360, Customer shall pay CORUS360 for all costs, expenses, and legal fees incurred in recovering Equipment, recovering monies due, and enforcing its rights hereunder, whether or not formal legal action is instituted.
8. All notices hereunder shall be in writing and sent by registered or certified mail with return receipt requested. Stenographic, typographic, and/or clerical errors are subject to correction. CORUS360'S failure to exercise any rights hereunder shall not constitute a waiver or forfeiture of the same or any other right. Customer may not transfer or encumber any rights hereunder without prior written consent of CORUS360. This agreement shall be deemed entered into and to be performed in the State of Florida, shall be enforceable in the state or federal courts of Florida, and shall be governed by the laws of the state of Florida.
9. Equipment remains the property of CORUS360 at all times, and title to Equipment shall remain with CORUS360 at all times. Equipment must remain at and may be only used by Customer at the Equipment Location specified in the Agreement. Customer shall pay any costs arising from the change of location with or without CORUS360'S consent. Customer shall not make any alterations, additions, or modifications to the Equipment, shall not allow any lien or other encumbrance to attach to the Equipment, shall be responsible for promptly discharging the same, and shall use the Equipment only for the purpose and in the manner intended by the manufacturer.
10. Equipment shall be returned to CORUS360 freight pre-paid, packaged in the same materials delivered, and in substantially the same condition as when first received by Customer, reasonable wear and tear excepted. All risk of loss or damage from theft, mysterious disappearance, fire, misuse, abuse, or other cause is the responsibility of the Customer from the time the Equipment is delivered to a carrier by CORUS360 FOB the shipping point until the Equipment is returned to CORUS360 FOB CORUS360'S facility.
11. Purchase rights or purchase options, if any, shall be at the sole discretion of CORUS360. Non-compliance with the terms of this agreement voids purchase right or purchase option, if any, and cancels equity accruals, if any.



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By signing this document, Customer acknowledges and agrees that all terms and conditions as agreed to and executed in the Agreement referenced above and under which this Configuration Schedule is executed are in full force and effect and binding on Customer.

Corus Group, LLC

Florida Housing Finance Corporation

Stephen C. Gruber

5/5/2021

Hugh R. Brown

4-28-21

Authorized Signature Here

Date

Authorized Signature Here

Date

Stephen C. Gruber **VP of RES-Q Services**

Hugh R. Brown

General Counsel

Name / Print Here

Title

Name / Print Here

Title