## Homeownership Performance Measures

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| Number of Participating First Mortgage Lenders* | End of Q4/2019: 299 active and approved lenders. (Target: 50) | Homebuyer Loan Programs:  
- Average Acquisition Price  
- Average Homebuyer Income | Q4/2019:  
- Price: $166,597  
- Homebuyer Income: $51,919 |
| Hardest Hit Fund (HHF): Total Quarterly Funding Assistance Disbursed | Period Ending 10/31/19: Most Recent Treasury Report: $9.45 million | Mortgage Credit Certificate:  
- Average Acquisition Price  
- Average Homebuyer Income | Q4/2019:  
- Price: $192,085  
- Homebuyer Income: $49,662 |
| Homebuyer Loan Programs First Mortgage Loan and Down Payment Assistance (DPA): Purchase Totals | First Mortgages  
Q4/2019: $1,214,127,240  
DPA  
Q4/2019: $6,800,132 | Homebuyer Loan Programs Top 5 Counties for Originations  
(*county with access to HHF DPA program introduced in July 2015) | Q4/2019: (# of Loans: 5 Total)  
Bay* (132 Loans: $23,863,452)  
Duval* (122 Loans: $12,928,183)  
Hillsborough* (55 Loans: $8,948,055)  
Pasco* (53 Loans: $7,364,334)  
Polk* (46 Loans: $6,744,718) |
| Foreclosure Counseling Program Funding Expended | Q4/2019: $629,575  
(Since Inception: $8.2 million (estimated) (includes $2,231,827 expended by SHIP local governments.) |  |  |
| HOME Allocation and Commitment Status | On pace for all commitments and disbursements |  |  |
| Number of Hardest Hit Fund Mortgage Loan Servicers | End of Q4/2019: 484 active and approved servicers |  |  |

## Rental Performance Measures

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| Guarantee Fund Risk-to-Capital Ratio | End of Q4/2019: 0.41:1 (Maintain no more than a 5:00:1 leverage ratio) | FHFC Rental Portfolio Occupancy Rate Statewide | Q4/2019: 96.47%  
(Target 93%-95%) |
| Guarantee Fund Insurer Ratings | Standard & Poor's: A+/Stable (as of 04/11/17)  
Fitch: A+/Stable (as of 03/28/18)  
(Rating of not less than third-highest to safeguard State Housing Trust Fund) | Average Tenant Income in Florida Rental Properties | Most recent annual figures (2019)  
- Public Housing: $13,743  
- HUD Properties: $11,207  
- USDA RD Properties: $16,833  
- FHFC Properties: $24,971  
- All Florida Renters: $47,096 |
| Amount of State Appropriated Rental Funding Awarded* | Five public meetings related to Requests for Applications had been held by the end of the quarter.  
(Q4 Target: Hold at least one public meeting on one or more draft competitive funding proposals for the current FY funding.) | Average Tenant-Paid Gross Rent at Florida Rental Properties | Most recent annual figures (2019)  
- Public Housing: $312  
- HUD Properties: $259  
- USDA RD Properties: Unavailable  
- FHFC Properties (w/Rental Assist): $307  
- FHFC Properties (w/o Rental Assist): $859  
- All Florida Renters: $1,208 |
| Eligibility for National Pool of Low Income Housing Tax Credits | Most recent eligibility period  
Received 2018 National Pool Housing Credits | Maturing Loans Data | 2019  
7 SAIL Loans: 736 Units  
5 HOME Loan: 368 Units  
2020 Anticipated  
5 SAIL Loans: 556 Units  
1 HOME Loans: 33 Units |
| Percentage of SAIL Funds Awarded across each Demographic Group Compared to Reserved Allocation Percentages | FY 2019-20 Funds Allocation Reserved compared to Actual Awarded:  
- Farm/Fishworkers (5% - 0%)  
- Homeless (10% - 0%)  
- Special Needs (13% - 0%)  
- Elderly (24.6% - 0%)  
- Families (47.4% - 0%) | Searches for Affordable Rentals on Housing Locator Website | Q4/2019: 169,331 searches conducted |
| Percentage of SAIL Funds Awarded across Small, Medium and Large Counties | FY 2019-20 Funds Allocation Reserved compared to Actual Awarded:  
- Small Counties (10% - 0%)  
- Medium Counties (36.2% - 0%)  
- Large Counties (53.8% - 0%) |  |  |
| Total/Affordable Units in FHFC Portfolio | End of Q4/2019:  
- Total: 209,871  
- Affordable: 178,520  
- LI: 16,942  
- Homeless/Special Needs: 7,593 (includes 3,066 Link units) |  |  |

## Operations Performance Measures

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| Budgeted Total Operating Expenses to Actual Total Operating Expenses* | Period Ending 10/31/19: Under budget  
(Target: Not to exceed budget by more than 10%) |  |  |
| Board Engagement: Attendance & Attainment of Quorum* | Q4/2019 Board Meetings  
October: 5 of 8 seated members present  
December: 6 of 8 seated members present  
(Target: Quorum - five members present) |  |  |

*DEO/FHFC Contract Measure