

# FHFC Performance Dashboard

Quarter 4 2019

Green = Good to Go  
 Orange = Merits additional Monitoring  
 Red = A Concern to Address

HOMEOWNERSHIP			
Performance Measures	Data	Informational Indicators	Data
<b>Number of Participating First Mortgage Lenders*</b>	End of Q4/2019 299 active and approved lenders. (Target: 50)	<b>Homebuyer Loan Programs:</b> Average Acquisition Price Average Homebuyer Income	Q4/2019 Price: \$166,597 Homebuyer Income: \$51,919
<b>Hardest Hit Fund (HHF): Total Quarterly Funding Assistance Disbursed</b>	Period Ending 10/31/19: Most Recent Treasury Report: \$9.45 million	<b>Mortgage Credit Certificate:</b> Average Acquisition Price Average Homebuyer Income	Q4/2019 Price: \$192,085 Homebuyer Income: \$49,662
<b>Homebuyer Loan Programs First Mortgage Loan and Down Payment Assistance (DPA): Purchase Totals</b>	First Mortgages Q4/2019: \$124,127,240 DPA Q4/2019: \$6,800,132	<b>Homebuyer Loan Programs Top 5 Counties for Originations</b> (*county with access to HHF DPA program introduced in July 2015)	Q4/2019 (# of Loans: \$ Total) Bay* (132 Loans: \$23,863,452) Duval* (92 Loans: \$12,928,183) Hillsborough* (55 Loans: \$8,948,055) Pasco* (53 Loans: \$7,364,534) Polk* (46 Loans: \$6,744,738)
<b>Foreclosure Counseling Program Funding Expended</b>	Q4/2019: \$629,575 Since Inception: \$8.2 million (estimated) (Includes \$2,231,827 expended by SHIP local governments.)		
<b>HOME Allocation and Commitment Status</b>	On pace for all commitments and disbursements		
<b>Number of Hardest Hit Fund Mortgage Loan Servicers</b>	End of Q4/2019 484 active and approved servicers		
RENTAL			
Performance Measures	Data	Informational Indicators	Data
<b>Guarantee Fund Risk-to-Capital Ratio</b>	End of Q4/2019: .04:1 (Maintain no more than a 5.00:1 leverage ratio)	<b>FHFC Rental Portfolio Occupancy Rate Statewide</b>	Q4/2019: 96.47% (Target 93%-95%)
<b>Guarantee Fund Insurer Ratings</b>	Standard & Poor's: A+/Stable (as of 04/11/17) Fitch: A+/Stable (as of 03/28/18) (Rating of not less than third-highest to safeguard State Housing Trust Fund)	<b>Average Tenant Income in Florida Rental Properties</b>	Most recent annual figures (2019) Public Housing: \$13,743 HUD Properties: \$11,207 USDA RD Properties: \$16,833 FHFC Properties: \$24,971 All Florida Renters: \$47,096
<b>Amount of State Appropriated Rental Funding Awarded*</b>	Q4/2019 Five public meetings related to Requests for Applications had been held by the end of the quarter. (Q4 Target: Hold at least one public meeting on one or more draft competitive funding proposals for the current FY funding.)	<b>Average Tenant-Paid Gross Rent at Florida Rental Properties</b>	Most recent annual figures (2019) Public Housing: \$312 HUD Properties: \$259 USDA RD Properties: Unavailable FHFC Properties (All): \$744 FHFC Properties (w/Rental Assist): \$307 FHFC Properties (w/o Rental Assist): \$859 All Florida Renters: \$1,208
<b>Eligibility for National Pool of Low Income Housing Tax Credits</b>	Most recent eligibility period Received 2018 National Pool Housing Credits	<b>Maturing Loans Data</b>	2019 7 SAIL Loans: 736 Units 5 HOME Loan: 368 Units 2020 Anticipated 5 SAIL Loans: 556 Units 1 HOME Loans: 33 Units
<b>Percentage of SAIL Funds Awarded across each Demographic Group Compared to Reserved Allocation Percentages</b>	FY 2019-20 Funds Allocation Reserved compared to Actual Awarded (End of Q4/2019) Farm/Fishworkers (5% - 0%) Homeless (10% - 0%) Special Needs (13% - 0%) Elderly (24.6% - 0%) Families (47.4% - 0%)	<b>Searches for Affordable Rentals on Housing Locator Website</b>	Q4/2019: 169,331 searches conducted
<b>Percentage of SAIL Funds Awarded across Small, Medium and Large Counties</b>	FY 2019-20 Funds Allocation Reserved compared to Actual Awarded (End of Q4/2019) Small Counties (10% - 0%) Medium Counties (36.2% - 0%) Large Counties (53.8% - 0%)		
<b>Total/Affordable Units in FHFC Portfolio</b>	End of Q4/2019 Total: 209,871 Affordable: 178,520 ELI: 16,942 Homeless/Special Needs: 7,593 (includes 3,066 Link units)		
OPERATIONS			
Performance Measures	Data	Informational Indicators	Data
<b>Budgeted Total Operating Expenses to Actual Total Operating Expenses*</b>	Period Ending 10/31/19 Under budget (Target: Not to exceed budget by more than 10%)		
<b>Board Engagement: Attendance &amp; Attainment of Quorum*</b>	Q4/2019 Board Meetings October: 5 of 8 seated members present December: 6 of 8 seated members present (Target: Quorum - five members present)		

\*DEO/FHFC Contract Measure