

FHFC Performance Dashboard

November 2017

Green = Good to Go
 Orange = Merits additional Monitoring
 Red = A Concern to Address

HOMEOWNERSHIP			
Performance Measures	Data	Informational Indicators	Data
Number of Participating First Mortgage Lenders*	End of Q3/2017 231 active and approved lenders. (Target: 50)	Homebuyer Loan Programs: Average Acquisition Price Average Homebuyer Income	To date in 2017 Price: \$157,190 (+9.3% from 2016 Avg.) Homebuyer Income: \$48,691 (+3.1% from 2016 Avg.)
Hardest Hit Fund (HHF): Total Quarterly Funding Assistance Disbursed	Q2/2017: Most Recent Treasury Report \$58.9 million	Mortgage Credit Certificate: Average Acquisition Price Average Homebuyer Income	To date in 2017 Price: \$179,197 (+5.5 % from 2016 Avg.) Homebuyer Income: \$46,959 (-1.6% from 2016 Avg.)
Homebuyer Loan Programs First Mortgage Loan and Down Payment Assistance (DPA): Purchase Totals	First Mortgages End of Q3/2017: \$1,270,938,441 (132% of 2016 Total) DPA End of Q3/2017: \$125,138,433 (131% of 2016 Total)	Homebuyer Loan Programs Top 5 Counties for Originations (*county with access to HHF DPA program introduced in July 2015)	To date in 2017 (# of Loans: \$ Total) Duval* (2,119 Loans: \$297,617,225) Hillsborough* (1,975 Loans: \$301,044,915) Pinellas* (1,034 Loans: \$150,818,896) Brevard* (997 Loans: \$140,828,837) Orange* (789 Loans: \$127,591,666)
Foreclosure Counseling Program Funding Reserved	Q3/2017: \$705,600 Since Inception: \$8,629,982 Expanded program activities authorized in the 2016 Session are being implemented now.		
HOME Allocation and Commitment Status	On pace for all commitments and disbursements.		
Number of Hardest Hit Fund Mortgage Loan Servicers*	End of Q3/2017 477 active and approved servicers. (Target: 100)		

RENTAL			
Performance Measures	Data	Informational Indicators	Data
Guarantee Fund Risk-to-Capital Ratio	End of Q3/2017 .15:1 (Maintain no more than a 5.00:1 leverage ratio)	FHFC Rental Portfolio Occupancy Rate Statewide	June 2017 - August 2017: 96.9% (Target 93%-95%)
Guarantee Fund Insurer Ratings	Standard & Poor's: A+/Stable (as of 04/11/17) Fitch: A+/Stable (as of 03/31/16) (Rating of not less than third-highest to safeguard State Housing Trust Fund.)	Average Tenant Income in Florida Rental Properties	Most recent annual figures (2014) Public Housing: \$12,418 HUD Properties: \$13,475 USDA RD Properties: \$16,688 FHFC Properties: \$23,667 All Florida Renters: \$45,805
Amount of State Appropriated Rental Funding Awarded*	Q3/2017 Board approves plan for allocation of FY 2017/2018 at July Board Meeting. (Q3 Target: Board approves plan for allocation of current FY funding.)	Average Tenant-Paid Gross Rent at Florida Rental Properties	Most recent annual figures (2014) Public Housing: \$277 HUD Properties: \$256 USDA RD Properties: Unavailable FHFC Properties (All): \$718 FHFC Properties (w/Rental Assist): \$294 FHFC Properties (w/o Rental Assist): \$817 All Florida Renters: \$1,087
Eligibility for National Pool of Low Income Housing Tax Credits	Most recent eligibility period Received 2017 National Pool Housing Credits.	Maturing Loans Data	2016 3 SAIL Loans: 396 Units 2 HOME Loans: 105 Units 2017 Anticipated 9 SAIL Loans: 806 Units 4 HOME Loans: 245 Units
Percentage of SAIL Funds Awarded across each Demographic Group Compared to Reserved Allocation Percentages	FY 2017-18 Funds Allocation Reserved compared to Actual Awarded (as of Q3/2017) Farm/fishworkers (5% - 0%) Homeless (10% - 0%) Special Needs (14% - 0%) Elderly (21% - 0%) Families (50% - 0%)	Searches for Affordable Rentals on Housing Locator Website	Q3/2017: 168,872 searches conducted.
Percentage of SAIL Funds Awarded across Small, Medium and Large Counties	FY 2017-18 Funds Allocation Reserved compared to Actual Awarded (as of Q3/2017) Small Counties (10% - 0%) Medium Counties (37% - 0%) Large Counties (53% - 0%)		
Total/Affordable Units in FHFC Portfolio	End of Q3/2017 Total: 197,190 Affordable: 184,405 ELI: 14,322 Homeless/Special Needs: 6,743 (includes 2,604 Link units)		

OPERATIONS			
Performance Measures	Data	Informational Indicators	Data
Budgeted Total Operating Expenses to Actual Total Operating Expenses*	Period Ending 10/31/17 Under budget (Target: Not too exceed budget by more than 10%.)		
Board Engagement: Attendance & Attainment of Quorum*	Most recent Board Meeting October 2017: 7 of 8 seated members present. (Target: Quorum - five members present.)		

*DEO/FHFC Contract Measure