

**Gayle White**

---

**From:** Colvard, Alison K. [AKColvard@redcapitalgroup.com]  
**Sent:** Friday, January 04, 2008 5:46 PM  
**To:** Gayle White; Wayne Conner  
**Subject:** 2008 Universal Cycle  
**Importance:** High

Gayle and Wayne,

Page 86 of the latest draft for the Instructions under 5. Tie-breakers, item B, currently reads:

"b. SAIL and MMRB Applications – An Application not requesting  
Competitive HC will receive preference over an Application requesting  
Competitive HC."

The section had previously been written to read:

"b. SAIL and MMRB Applications – An Application not requesting  
Competitive HC will receive preference over an Application requesting  
Competitive HC. For purposes of this tie-breaker, an Application  
requesting Competitive HC for a proposed Development located in a  
county deemed by the Corporation to have an AMI of \$44,100 or less will  
be deemed to be an Application not requesting Competitive HC."

By removing the second sentence from a prior version of 5.b., counties with an AMI of \$44,100 seem to have been excluded from any chance at receiving SAIL funds as all the SAIL funds will go to SAIL and MMRB applications before ever going to a Competitive HC and SAIL application for a \$44,100 county.

Please explain how a \$44,100 county requesting Competitive HC and SAIL would ever be funded without an exception allowing them to be deemed an "Application not requesting Competitive HC"?

I find it hard to imagine a \$44,100 county deal being able to be financially feasible without Competitive HC and SAIL.

Thank you.

Alison Kerr-Hull Colvard

**RED CAPITAL GROUP**  
*Proud To Be a **National City** Company*  
Phone: 321-868-7930  
EFax: 614-857-9805  
Cell: 321-626-8040

Direct Mailing to:  
339 Barrello Lane  
Cocoa Beach, FL 32931

NOTICE: This message, including all attachments transmitted with it, is for the use of the addressee only. It may contain confidential information. If you have received this message in error, please notify the sender immediately by e-mail. Thank you.