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From: Jay Brock <J.Brock@atlantichousing.com>

To: Vicki Robinson

Sent: Mon Sep 17 13:42:58 2007

Subject: RE: Developer Fee Acq Rehab

I was just looking at the revised draft of the cost proforma. The rule says the developer fee is either 16% or 18% of Development Costs (which does not appear to include the cost of the acquired buildings when you look at the draft cost proforma form. The revised cost proforma though, defines "Development Cost" as the sum of construction costs A.1.3, Financial Cost A.2, General Development cost A.3, and Contingency Reserves A.4. which does not include the cost of the acquired buildings?

Thanks--Jay