

-----Original Message-----

From: Matthew S. Greer <mgreer@carlisledevelopmentgroup.com>

To: Steve Auger; Vicki Robinson

Sent: Thu Sep 27 14:45:07 2007

Subject: Proposed Change to Application: Nintendo Wii as recreational amenity

Mr. Auger,

I would propose that you add a Nintendo Wii game system and 4 games as an additional amenity to the 2008 UC application.

There is ample evidence that Seniors in a number of multifamily facilities are benefitting greatly from the physical exertion, mental stimulation, and social interaction of playing this novel game system which has been designed in part to appeal to seniors.

We are proud to be the first developer in Florida's LIHTC program that we know of to install a Nintendo Wii game system in the clubhouses of our elderly-targeted properties and believe that this is great way to improve the lives of our residents. By contrast, we have been underwhelmed with the utilization of our shuffleboard courts and volleyball courts, especially by our seniors.

Stimulating, well attended resident activities are the heart of a successful multifamily property. As you can see from the articles listed below, game systems like the Wii are now becoming an important way to achieve those goals. We think that more developers should be encouraged to embrace innovative technologies which boast the potential to improve the social fabric of their properties.

Sincerely,

Matthew Greer

Wii bowling knocks over retirement home -- chicagotribune.com  
<<http://www.chicagotribune.com/news/local/chi-070216nintendo,1,609357.story>>

Since the Wii hit stores in November, more than 1 million consoles have been sold in the United States, Llewelyn said. The reaction to the system by seniors ...  
www.chicagotribune.com/news/local/chi-070216nintendo,1,609357.story - 133k - Cached  
<http://209.85.165.104/search?q=cache:MyAcQPJbk5sJ:www.chicagotribune.com/news/local/chi-070216nintendo,1,609357.story+seniors+wii&hl=en&ct=clnk&cd=1&gl=us> - Similar pages <http://www.google.com/search?hl=en&rls=com.microsoft:en-us&q=related:www.chicagotribune.com/news/local/chi-070216nintendo,1,609357.story> - Note this <http://www.google.com/search?q=seniors+wii&rls=com.microsoft:en-us&ie=UTF-8&oe=UTF-8&startIndex=&startPage=1>

Nintendo Says "Wii" to the Senior Set <http://blog.tmcnet.com/blog/tom-keating/video-games-gaming/nintendo-says-wii-to-the-senior-set.asp>

It seems like Nintendo is taking the same approach with its Wii gaming system -- positioning it not just for kids, but for seniors, too! ...  
blog.tmcnet.com/blog/tom-keating/video-games-gaming/nintendo-says-wii-to-the-senior-set.asp - 41k - Cached <http://209.85.165.104/search?q=cache:htBEZLuTF\_kJ:blog.tmcnet.com/blog/tom-keating/video-games-gaming/nintendo-says-wii-to-the-senior-set.asp+seniors+wii&hl=en&ct=clnk&cd=2&gl=us> - Similar pages <http://www.google.com/search?hl=en&rls=com.microsoft:en-us&q=related:blog.tmcnet.com/blog/tom-keating/video-games-gaming/nintendo-says-wii-to-the-senior-set.asp> - Note this <http://www.google.com/search?q=seniors+wii&rls=com.microsoft:en-us&ie=UTF-8&oe=UTF-8&startIndex=&startPage=1>

Even Senior Citizens Love the Nintendo Wii : Tom Samiljan : Yahoo ...  
<http://tech.yahoo.com/blogs/samiljan/5868>

Gaggle of gaming grandparents goes nuts for Wii Sports Bowling.  
tech.yahoo.com/blogs/samiljan/5868 - 44k - Cached <http://209.85.165.104/search?q=cache:s3OZ-VVhDIUJ:tech.yahoo.com/blogs/samiljan/5868+seniors+wii&hl=en&ct=clnk&cd=3&gl=us> - Similar pages <http://www.google.com/search?hl=en&rls=com.microsoft:en-us&q=related:tech.yahoo.com/blogs/samiljan/5868> - Note this <http://www.google.com/search?q=seniors+wii&rls=com.microsoft:en-us&ie=UTF-8&oe=UTF-8&startIndex=&startPage=1>

Nintendo Wii's Enjoyed At Any Age | geeksugar - Technology ...  
<http://geeksugar.com/153974>

Sweatin' to the oldies may be the last thing these senior citizens will want to do after getting a taste of the Nintendo Wii. The Chicago Tribune reported ...  
geeksugar.com/153974 - 127k - Cached <http://209.85.165.104/search?q=cache:DC\_lomPHd8QJ:geeksugar.com/153974+seniors+wii&hl=en&ct=clnk&cd=4&gl=us> - Similar pages <http://www.google.com/search?hl=en&rls=com.microsoft:en-us&q=related:geeksugar.com/153974> - Note this <http://www.google.com/search?q=seniors+wii&rls=com.microsoft:en-us&ie=UTF-8&oe=UTF-8&startIndex=&startPage=1>

Get your poor grandmother out of that home and into a Wii bowling ...  
<http://www.destructoid.com/get-your-poor-grandmother-out-of-that-home-and-into-a-wii-bowling-league-30687.phtml>

According to an article in The New York Times, some older residents of Crest Hill, Illinois have formed a "seniors only" Wii bowling league at their local ...  
www.destructoid.com/get-your-poor-grandmother-out-of-that-home-and-into-a-wii-bowling-

league-30687.phtml - 78k - Cached <<http://209.85.165.104/search?q=cache:Ya6kXFv6zDMJ:www.destructoid.com/get-your-poor-grandmother-out-of-that-home-and-into-a-wii-bowling-league-30687.phtml+seniors+wii&hl=en&ct=clnk&cd=6&gl=us>> - Similar pages <<http://www.google.com/search?hl=en&rls=com.microsoft:en-us&q=related:www.destructoid.com/get-your-poor-grandmother-out-of-that-home-and-into-a-wii-bowling-league-30687.phtml>> - Note this <<http://www.google.com/search?q=seniors+wii&rls=com.microsoft:en-us&ie=UTF-8&oe=UTF-8&startIndex=&startPage=1>>