

Notice of Award
Request for Proposals (RFP) 2012-03
Investment Manager Services

At the December 7, 2012, Board Meeting, Florida Housing's Board of Directors authorized that Florida Housing enter into contract negotiations with Logan Circle Partners, L.P. and BlackRock Financial Management, Inc.

A copy of the Scoring Grid is attached as Exhibit A.

Please note, any unsuccessful applicant may file a notice of protest and a formal written protest in accordance with Section 120.57(3), Fla. Stat., and Rule Chapter 28-110, F.A.C. Failure to file a protest within the time prescribed in Section 120.57(3), Fla. Stat., et. al. or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Fla. Stat.

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Contracts Administrator
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OFFERORS		PNC Capital Advisors					Merganser Capital Management					BlackRock					Garcia, Hamilton & Associates				
		Wayne	Kenny	Kirstin	Denise	Total	Wayne	Kenny	Kirstin	Denise	Total	Wayne	Kenny	Kirstin	Denise	Total	Wayne	Kenny	Kirstin	Denise	Total
SECTION SIX ITEM REFERENCE	Max Score																				
A. General Information	15	12	10	9.50	12.50		8	12	6.50	12.50		12	14	12.00	12.00		8	7	4	11	
B. Qualifications of Personnel	30	22	20	29.00	30.00		20	20	26.00	30.00		21	19	27.00	30.00		18	19	23	28	
C. Work Plan Scope of Services	45	35	42	34.00	42.00		23	43	30.00	40.00		35	42	37.00	45.00		18	42	28	41	
D. Technology	10	10	4	8.00	9.50		8	5	4.00	9.00		10	9	7.00	10.00		5	5	3	8	
E. Compensation	Yes/No	YES	YES	YES	YES		YES	YES	YES	YES		YES	YES	YES	YES		YES	YES	YES	YES	
F. Drug Free Workplace	Yes/No	NO	NO	NO	NO		YES	NO	YES	YES		YES	NO	YES	YES		YES	NO	YES	YES	
G. Minority Business Enterprise	Yes/No	NO	NO	NO	NO		NO	NO	NO	NO		NO	NO	NO	NO		YES	NO	NO	NO	
H. Certification Statement (Threshold)	Yes/No	YES	YES	YES	YES		YES	YES	YES	YES		YES	YES	YES	YES		YES	YES	YES	YES	
TOTALS:	100	79	76	80.50	94	329.50	59	80	66.50	91.5	297	78	84	83	97	342	49	73	58	88	268

OFFERORS		Wells Capital Management					William Blair & Company LLC					Davidson Fixed Income Management					Cutwater Asset Management				
		Wayne	Kenny	Kirstin	Denise	Total	Wayne	Kenny	Kirstin	Denise	Total	Wayne	Kenny	Kirstin	Denise	Total	Wayne	Kenny	Kirstin	Denise	Total
SECTION SIX ITEM REFERENCE	Max Score																				
A. General Information	15	8	9	8.5	11		12	8	11.5	12.5		10	11	7.5	11		8	11	12.5	11.5	
B. Qualifications of Personnel	30	25	24	27	30		25	24	30	30		22	18	19	27		20	20	27	29	
C. Work Plan Scope of Services	45	25	41	28	41		22	42	29	42.5		25	43	34	37		20	41	39	43	
D. Technology	10	10	6	7	9.5		10	5	4	7		10	6	6	9		5	9	9	10	
E. Compensation	Yes/No	YES	YES	YES	YES		YES	YES	YES	YES		YES	YES	YES	YES		YES	YES	YES	YES	
F. Drug Free Workplace	Yes/No	NO	NO	NO	YES		NO	NO	NO	YES		YES	YES	YES	YES		NO	NO	NO	YES	
G. Minority Business Enterprise	Yes/No	NO	NO	NO	NO		NO	NO	NO	NO		NO	NO	NO	NO		NO	NO	NO	NO	
H. Certification Statement (Threshold)	Yes/No	YES	YES	YES	YES		YES	YES	YES	YES		YES	YES	YES	YES		YES	YES	YES	YES	
TOTALS:	100	68	80	70.50	91.5	310.00	69	79	74.5	92	314.5	67	78	66.5	84	296	53	81	87.5	93.5	315

OFFERORS		Wellington Management					PFM Asset Management					Aberdeen Asset Management					Pyramis Global Advisors					Columbia Management				
		Wayne	Kenny	Kirstin	Denise	Total	Wayne	Kenny	Kirstin	Denise	Total	Wayne	Kenny	Kirstin	Denise	Total	Wayne	Kenny	Kirstin	Denise	Total	Wayne	Kenny	Kirstin	Denise	Total
SECTION SIX ITEM REFERENCE	Max Score																									
A. General Information	15	10	9	8	10.5	12	9	9	12	10	9	6	12.5	12	9	7.5	10	10	9	5.5	9.5					
B. Qualifications of Personnel	30	20	24	27	28	20	24	29	30	25	25	25	30	25	24	23	30	25	25	30	30					
C. Work Plan Scope of Services	45	32	42	33	35	40	42	38	45	35	42	32	41	30	41	29.5	39	30	41	28	38					
D. Technology	10	10	7	9	10	10	4	8	10	10	4	3	9	10	6	5	9	10	8	7	10					
E. Compensation	Yes/No	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES					
F. Drug Free Workplace	Yes/No	NO	NO	NO	YES	NO	NO	YES	YES	YES	NO	NO	YES	NO	NO	NO	YES	NO	NO	NO	YES					
G. Minority Business Enterprise	Yes/No	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO					
H. Certification Statement (Threshold)	Yes/No	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES					
TOTALS:	100	72	82	77	83.5	314.50	82	82	84	97	345	80	80	66	92.5	318.50	77	80	65	88	310	75	83	70.5	87.5	316.00

OFFERORS		Smith, Graham & Co Investment Advisors LP					Standish Mellon Asset Management					Logan Circle Partners					Manning & Napier					Lord Abbett & Co.				
		Wayne	Kenny	Kirstin	Denise	Total	Wayne	Kenny	Kirstin	Denise	Total	Wayne	Kenny	Kirstin	Denise	Total	Wayne	Kenny	Kirstin	Denise	Total	Wayne	Kenny	Kirstin	Denise	Total
SECTION SIX ITEM REFERENCE	Max Score																									
A. General Information	15	8	10	6.5	11.5	11	11	6	12.5	12	14	14.5	13.5	8	9	6.5	12.5	8	12	8.5	10.5					
B. Qualifications of Personnel	30	20	20	18	29	20	22	24	30	25	23	25	30	18	18	15	28	22	20	25	29					
C. Work Plan Scope of Services	45	20	42	25	39	20	42	29	41	40	41	44	45	20	41	28	40	20	41	24	35					
D. Technology	10	7	7	6	8	10	7	5	10	10	7	9	10	8	7	4	9	10	5	3	7					
E. Compensation	Yes/No	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES					
F. Drug Free Workplace	Yes/No	NO	NO	NO	YES	NO	NO	NO	YES	NO	NO	NO	YES	NO	NO	NO	YES	NO	NO	NO	YES					
G. Minority Business Enterprise	Yes/No	YES	NO	YES	YES	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO					
H. Certification Statement (Threshold)	Yes/No	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES					
TOTALS:	100	55	79	55.5	87.5	277.00	61	82	64	93.5	300.5	87	86	92.5	98.5	364.00	54	75	53.5	89.5	272	60	78	60.5	81.5	280

OFFERORS		Piedmont Investment Advisors					Sawgrass Asset Management					Eagle Asset Management					JP Morgan Asset Management					UCM Partners						
		Wayne	Kenny	Kirstin	Denise	Total	Wayne	Kenny	Kirstin	Denise	Total	Wayne	Kenny	Kirstin	Denise	Total	Wayne	Kenny	Kirstin	Denise	Total	Wayne	Kenny	Kirstin	Denise	Total		
SECTION SIX ITEM REFERENCE	Max Score																											
A. General Information	15	10	12	9.5	13.5	12	12	8	13.5	12	10	7.5	10.5	12	8	6.5	8.5	8	10	9	12							
B. Qualifications of Personnel	30	22	23	20	30	22	21	19	30	20	19	23	30	25	17	26	30	18	22	21	28							
C. Work Plan Scope of Services	45	20	40	23	40.5	27	42	30	43	25	42	27	40.5	27	41	29	41	20	42	31	41							
D. Technology	10	10	5	3	9.5	10	7	5	10	8	5	2	7	10	8	6	9	10	5	5	9							
E. Compensation	Yes/No	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES							
F. Drug Free Workplace	Yes/No	YES	NO	YES	YES	NO	NO	NO	YES	YES	NO	YES	YES	YES	NO	YES	YES	YES	NO	YES	YES							
G. Minority Business Enterprise	Yes/No	YES	NO	YES	YES	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	YES	NO	YES	YES							
H. Certification Statement (Threshold)	Yes/No	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES							
TOTALS:	100	62	80	55.5	93.5	291.00	71	82	62	96.5	311.5	65	76	59.5	88	288.5	74	74	67.5	88.5	#####	56	79	66	90	291		

OFFERORS		LM Capital Group LLC					Franklin Templeton LLC					Income Research & Management					Sterling Capital Management										
		Wayne	Kenny	Kirstin	Denise	Total	Wayne	Kenny	Kirstin	Denise	Total	Wayne	Kenny	Kirstin	Denise	Total	Wayne	Kenny	Kirstin	Denise	Total						
SECTION SIX ITEM REFERENCE	Max Score																										
A. General Information	15	10	10	9	11	12	9	7	10	9	9	8	10.5	12	10	8.5	13.5										
B. Qualifications of Personnel	30	22	25	22	30	23	17	30	28	20	23	14	27	25	20	25	30										
C. Work Plan Scope of Services	45	22	42	31	41	28	42	32	43	20	40	22	32	23	42	36	44										
D. Technology	10	10	5	4	9	10	7	9	10	8	5	4	8	10	9	7	9										
E. Compensation	Yes/No	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES										
F. Drug Free Workplace	Yes/No	NO	NO	NO	NO	NO	NO	NO	YES	NO	NO	NO	NO	NO	NO	NO	NO										
G. Minority Business Enterprise	Yes/No	YES	NO	YES	YES	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO	NO										
H. Certification Statement (Threshold)	Yes/No	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES										
TOTALS:	100	64	82	66	91	303	73	75	78	91	317	57	77	48	77.5	259.50	70	81	76.5	96.5	#####						

RFP 2012-03 Investment Manager Services Ranking

RANKING	Wayne	Kenny	Kirstin	Denise	Total
Logan Circle Partners	1.00	1.00	1.00	1.00	4.00
BlackRock	5.00	2.00	4.00	2.00	13.00
PFM Asset Management	2.00	6.00	3.00	3.00	14.00
Sterling Capital Mgt	12.00	9.00	8.00	5.00	34.00
PNC Capital Advisors	4.00	22.00	5.00	6.00	37.00
Sawgrass Asset Mgt	11.00	4.00	20.00	4.00	39.00
Aberdeen Asset Mgt	3.00	14.00	15.00	10.00	42.00
Columbia Mgt	7.00	3.00	11.00	22.00	43.00
Cutwater Asset Mgt	26.00	10.00	2.00	7.00	45.00
Wellington Management	10.00	5.00	7.00	25.00	47.00
Wells Capital Management	14.00	12.00	10.00	13.00	49.00
WilliamBlair & Co	13.00	18.00	9.00	11.00	51.00
Standish Mellon Asset Mgt	19.00	8.00	19.00	8.00	54.00
LM Capital Group LLC	17.00	7.00	17.00	14.00	55.00
Franklin Templeton LLC	9.00	25.00	6.00	15.00	55.00
Merganser Capital Management	21.00	11.00	13.00	12.00	57.00
Pyramis Global Advisors	6.00	15.00	18.00	20.00	59.00
JP Morgan Asset Mgt	8.00	26.00	12.00	18.00	64.00
Piedmont Investment Advisors	18.00	13.00	25.00	9.00	65.00
Davidson Fixed Income Mgt	15.00	19.00	14.00	24.00	72.00
Eagle Asset Mgt	16.00	23.00	22.00	19.00	80.00
UCM Partners	23.00	17.00	26.00	16.00	82.00
Smith Graham & Co.	24.00	16.00	24.00	23.00	87.00
Lord Abbet & Co.	20.00	20.00	21.00	26.00	87.00
Manning & Napier	25.00	24.00	26.00	17.00	92.00
Income & Research Mgt	22.00	21.00	27.00	27.00	97.00
Garcia Hamilton & Associates	27.00	27.00	23.00	21.00	98.00