## Notice of Award Request for Qualifications (RFP) #2011-02 Credit Underwriting, Permanent and Construction Loan Servicing and Compliance Monitoring Services

At the July 22, 2011, Board Meeting, Florida Housing's Board of Directors authorized that Florida Housing enter into contract negotiations with the following companies. The companies must also provide the requested information prior to the execution of a contract:

- (1) AmeriNational Community Services, Inc., will need to provide a 2011 Certificate of Good Standing from the Florida Department of State and provide clarification relating to the errors and omissions insurance requirements. In addition, AmeriNational is required to provide evidence of the rating of the insurance company from A.M. Best Rating Service and that it meets the current Fannie Mae requirements as outlined in the RFP.
- (2) First Housing Development Corporation of Florida shall provide the names of the employees that are covered by the errors & omissions liability insurance and provide evidence of the rating of the insurance company from A.M. Best Rating Service and that it meets the current Fannie Mae requirements as outlined in the RFP.
- (3) Seltzer Management Group, Inc., shall provide the names of the employees that are covered by the errors & omissions liability insurance and provide evidence of the rating of the insurance company from A.M. Best Rating Service and that it meets the current Fannie Mae requirements as outlined in the RFP.

A copy of the Scoring Grid is attached as Exhibit A.

Please note, any unsuccessful applicant may file a notice of protest and a formal written protest in accordance with Section 120.57(3), Fla. Stat., and Rule Chapter 28-110, F.A.C. Failure to file a protest within the time prescribed in Section 120.57(3), Fla. Stat., et. al. or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Fla. Stat.

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OFFERORS		AmeriNational Community Services									
SECTION SIX ITEM REFERENCE	Max Score		Diane	Diane Jan Kevin Robin G. Susan Tim Wayne Tota							
A.1 General Information	5		5	5	5	5	4	5	5	 	
A.2 General Information	25		15	17	20	23	20	23	20	 	
A.3 General Information	15		15	10	13	14	10	15	10		
A.4 General Information	15		15	12	15	14	11	13	12	 	
A.5 & A.6 Insurance	Yes/No		YES	YES	NO	NO	NO	NO	YES		
A.7 Qualified to do Business in FL	Yes/No		NO	YES	NO	NO	NO	YES	YES	 	
A.9 Business Continuity Plan	Yes/No		YES	YES	YES	YES	YES	YES	YES		
A. 10 Maintains a Red Flag Plan	Yes/No		YES	YES	NO	YES	YES	YES	YES	 	
A.11 Maintains FL office	Yes/No		YES	YES	YES	YES	YES	YES	YES	 	
B. Work Plan for Scope of Services	25		20	25	23	23	25	24	22		
C. Qualifications of Personnel	25		15	17	21	23	24	22	22		
D. Fees Provided	Yes/No		YES	YES	YES	YES	YES	YES	YES	I	
E. Drug-Free Workplace	Yes/No		NO	NO	NO	NO	YES	YES	NO	 	
F. Minority Business Enterprise	Yes/No		NO	NO	NO	NO	NO	NO	NO		
G. Certification Statement	Yes/No		YES	YES	YES	YES	YES	YES	YES		
TOTALS:	110		85	86	97	102	94	102	91	657	

Ranking								
AmeriNational	3	2	3	3	3	3	3	21
First Housing	1	2	2	2	1	2	2	12
Seltzer	2	1	1	1	2	1	1	9

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OFFERORS	First Housing Development Corp.									
SECTION SIX ITEM REFERENCE	Max Score	Diane	Jan	Kevin	Robin G.	Susan	Tim	Wayne	Total	
A.1 General Information	5	5	5	5	5	5	5	5		
A.2 General Information	25	20	25	23	25	24	24	22		
A.3 General Information	15	15	15	15	14	14	15	10		
A.4 General Information	15	15	15	15	14	14	15	12		
A.5 & A.6 Insurance	Yes/No	YES	YES	NO	YES	NO	YES	YES		
A.7 Qualified to do Business in FL	Yes/No	YES	YES	YES	YES	YES	YES	YES		
A.9 Business Continuity Plan	Yes/No	YES	YES	YES	YES	YES	YES	YES		
A. 10 Maintains a Red Flag Plan	Yes/No	YES	YES	YES	YES	YES	YES	YES		
A.11 Maintains FL office	Yes/No	YES	YES	YES	YES	YES	YES	YES		
B. Work Plan for Scope of Services	25	20	24	24	24	25	24	25		
C. Qualifications of Personnel	25	20	24	24	25	25	24	24		
D. Fees Provided	Yes/No	YES	YES	YES	YES	YES	YES	YES		
E. Drug-Free Workplace	Yes/No	NO	NO	NO	NO	NO	NO	NO		
F. Minority Business Enterprise	Yes/No	NO	NO	NO	NO	NO	NO	NO		
G. Certification Statement	Yes/No	YES	YES	YES	YES	YES	YES	YES		
TOTALS:	110	95	108	106	107	107	107	98	728	

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OFFERORS	Salvan Mara annuar Carra								
	Seltzer Management Group								
SECTION SIX ITEM REFERENCE	Max Score	Diane	Jan	Kevin	Robin G.	Susan	Tim	Wayne	Total
A.1 General Information	5	5	5	5	5	5	5	5	
A.2 General Information	25	20	25	25	25	24	24	22	
A.3 General Information	15	15	15	14	15	14	15	12	
A.4 General Information	15	15	15	15	15	13	15	12	
A.5 & A.6 Insurance	Yes/No	YES	YES	NO	YES	NO	YES	YES	
A.7 Qualified to do Business in FL	Yes/No	YES	YES	YES	YES	YES	YES	YES	
A.9 Business Continuity Plan	Yes/No	YES	YES	YES	YES	YES	YES	YES	
A. 10 Maintains a Red Flag Plan	Yes/No	YES	YES	YES	YES	YES	YES	YES	
A.11 Maintains FL office	Yes/No	YES	YES	YES	YES	YES	YES	YES	
B. Work Plan for Scope of Services	25	20	25	25	25	25	25	25	
C. Qualifications of Personnel	25	17	25	25	25	25	24	24	
D. Fees Provided	Yes/No	YES	YES	YES	YES	YES	YES	YES	
E. Drug-Free Workplace	Yes/No	NO	NO	NO	NO	YES	YES	NO	
F. Minority Business Enterprise	Yes/No	NO	NO	NO	NO	NO	NO	NO	
G. Certification Statement	Yes/No	YES	YES	YES	YES	YES	YES	YES	
TOTALS:	110	92	110	109	110	106	108	100	735

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